



# Residual Value Lease Guide

2013 – 2011 Models

May – June 2012 (v1a)

Effective 5-01-12 to 6-10-12

## Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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### What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
4-30-12	1	All		<ul style="list-style-type: none"><li>Initial Publication</li></ul>	5-1-12 to 6-10-12
5-8-12	1a	Chrysler	2012	<ul style="list-style-type: none"><li>Corrected Ram 1500 (Reg/Crew/Quad) Tradesman descriptions to reflect CPOS code 2TB.</li><li>Corrected Ram 1500 (Reg/Crew/Quad) Express descriptions to reflect CPOS code 2TC.</li></ul>	

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# GENERAL INFORMATION

## Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at [www.allydealer.com](http://www.allydealer.com).

## Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

## Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

## Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

## How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

## Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

### All New Vehicles (except Maserati)

CHEVROLET	12mo	24mo	30mo	36mo	39mo	48mo
<b>MALIBU</b>						
4dr Sdn LS	59%	59%	55%	51%	49%	46%
<u>42 month example:</u>						
• 42 month contract term			RVLG	36mo 51%	48mo 46%	
$51 - (51 - 46 \div 12 \times 6) = 48.5\% \text{ rounded downward}$						
Residual for 42 month transaction is 48%						

### New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
<b>GRANTURISMO</b>						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>42 month example:</u>						
• 42 month contract term			Rate Sheet	36mo 42%	48mo 37%	
$42 - (42 - 37 \div 12 \times 6) = 39.5\% \text{ rounded downward}$						
Residual for 42 month standard mileage transaction is 39%						

## Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

## Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Maserati passenger cars (current and previous model year).
5. Certain current series new light truck conversions listed in this guide.
6. Prior Dealer Demonstrator Program vehicles with up to 7,500 beginning miles.
7. Prior Dealer Service/Rental Program vehicles (**except Volt**) with up to 7,500 beginning miles.
8. Prior Driver Education Program vehicles (**except Volt**) with up to 7,500 beginning miles.
9. Prior GM or Chrysler Company Owned Program vehicles (**except Volt**) with up to 25,000 beginning miles.
10. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

## Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn and Saab models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior QRD vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

## Disposition Fee

Ally does not currently charge a disposition fee.

## Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

## Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only \*: 40¢ per mile

\* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

Example		
Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month
Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:		
All (except Cadillac & Maserati):	reduce by \$1350 (36 x 15¢ x 250)	
Cadillac Only:	reduce by \$1800 (36 x 20¢ x 250)	
Maserati Only:	reduce by \$3600 (36 x 40¢ x 250)	

Under the Low Mileage and Ultra Low Mileage Programs, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only: 40¢ per mile

## Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	4	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

### Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

### Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

## Minimum Residual Value

Vehicles with base residual values below 15%, as well as vehicles with reduced residual values below 15% based on anticipated use and mileage, are unacceptable for SmartLease.

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac & Maserati)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 15¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

### Physical Damage Insurance – Maximum Deductibles

#### Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

#### Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

### Commercial Use Vehicles over 10,000 GVW

#### Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

## Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

## Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

## Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

## Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

## SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

<b>Payment Calculation: 36 Months – 3.25% Rate</b>	
Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment	
\$30,000 X 0.0291127 = \$873.38	
Residual Value X Residual Factor = Residual Value Credit	
\$13,800 X 0.0263403 = \$363.50	
Net Cap Cost Payment – Residual Value Credit = Monthly Payment	
<b>\$873.38 – \$363.50 = \$509.88</b>	

SmartLease payment factors are provided in the table below (see pages 6-8).

# SMARTLEASE PAYMENT FACTORS

TEXT

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

# SMARTLEASE PAYMENT FACTORS

TEXT

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518

# SMARTLEASE PAYMENT FACTORS

TEXT

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906



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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	36	34	32	28	26	25	23
			3dr Van 2500 135wb	34	32	30	27	25	24	21
			3dr Van 2500 155wb	32	30	29	26	24	23	20
			3dr Van 3500 135wb	31	29	28	25	23	22	20
			3dr Van 3500 155wb	30	28	27	25	23	22	19
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	36	34	32	28	26	25	23
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	30	28	27	24	22	21	19
			3dr Van 1500 LT	32	30	29	26	24	23	20
			3dr Van 2500 LS	28	26	25	23	22	21	19
			3dr Van 2500 LT	29	27	26	24	22	21	19
			3dr Van 3500 135wb 1LS	28	26	25	22	21	20	18
			3dr Van 3500 135wb LT	28	26	25	22	21	20	18
			3dr Van 3500 155wb 1LS	27	25	24	21	20	19	17
			3dr Van 3500 155wb LT	28	26	25	22	21	20	18
			3dr Van 3500 135wb 2LS	26	24	23	20	19	18	16
			3dr Van 3500 135wb 2LT	27	25	24	21	20	19	18
			3dr Van 3500 155wb 2LS	25	23	22	19	18	17	16
			3dr Van 3500 155wb 2LT	28	26	25	22	21	20	18
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	31	29	28	25	23	22	20
			3dr Van 1500 LT	33	31	29	26	24	23	21
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	38	36	35	32	30	29	27
			Reg Cab LT	36	34	33	31	29	28	26
			Ext Cab Work Truck	41	39	38	35	33	32	30
			Ext Cab LS	42	40	39	36	34	33	30
			Ext Cab LT	42	40	39	36	34	33	30
			Ext Cab LTZ	41	39	38	35	33	32	29

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 2WD	Crew Cab Work Truck	43	41	40	37	35	34	31
			Crew Cab LS	44	42	41	38	36	35	32
			Crew Cab LT	45	43	41	38	36	35	32
			Crew Cab LTZ	42	40	38	35	33	32	30
		SILVERADO 1500 4WD								
			Reg Cab Work Truck	43	41	40	37	35	34	31
			Reg Cab LT	41	39	38	35	33	32	29
			Ext Cab Work Truck	45	43	42	39	37	35	32
			Ext Cab LS	46	44	42	39	37	36	33
			Ext Cab LT	46	44	42	39	37	36	33
			Ext Cab LTZ	45	43	41	38	36	35	32
			Crew Cab Work Truck	46	44	42	39	37	36	33
			Crew Cab LS	48	46	44	41	39	38	35
			Crew Cab LT	48	46	44	41	39	38	35
			Crew Cab LTZ	46	44	43	40	38	36	33
		SILVERADO 1500 HYBRID 2WD								
			Crew Cab 1HY	48	46	44	40	38	37	34
			Crew Cab 2HY	47	45	43	39	37	36	33
		SILVERADO 1500 HYBRID 4WD								
			Crew Cab 1HY	51	49	47	43	41	39	36
			Crew Cab 2HY	50	48	46	42	40	38	35
		SILVERADO 2500HD 2WD								
			Reg Cab Work Truck	37	35	34	31	29	28	26
			Reg Cab LT	38	36	35	32	30	29	27
			Ext Cab Work Truck	42	40	39	36	34	33	30
			Ext Cab LT	42	40	39	36	34	33	30
			Ext Cab LTZ	42	40	39	36	34	33	30
			Crew Cab Work Truck	47	45	43	40	38	37	34
			Crew Cab LT	52	50	48	44	42	40	37
			Crew Cab LTZ	47	45	43	40	38	37	34
		SILVERADO 2500HD 4WD								
			Reg Cab Work Truck	42	40	39	36	34	33	30
			Reg Cab LT	44	42	40	37	35	34	31
			Ext Cab Work Truck	47	45	43	40	38	37	34
			Ext Cab LT	45	43	41	38	36	35	32
			Ext Cab LTZ	47	45	43	40	38	37	34
			Crew Cab Work Truck	52	50	48	44	42	40	37
			Crew Cab LT	50	48	46	43	41	39	36
			Crew Cab LTZ	49	47	45	41	39	38	35

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD								
			Reg Cab Work Truck	41	39	37	34	32	31	29
			Reg Cab LT	40	38	37	34	32	31	28
			Ext Cab Work Truck	46	44	42	39	37	36	33
			Ext Cab LT	45	43	41	38	36	35	32
			Ext Cab LTZ	45	43	41	38	36	35	32
			Crew Cab Work Truck	48	46	44	41	39	37	34
			Crew Cab LT	47	45	43	40	38	37	34
			Crew Cab LTZ	46	44	42	39	37	36	33
		SILVERADO 3500HD 4WD								
			Reg Cab Work Truck	47	45	43	40	38	36	33
			Reg Cab LT	48	46	44	41	39	38	35
			Ext Cab Work Truck	50	48	46	43	41	39	36
			Ext Cab LT	50	48	46	43	41	39	36
			Ext Cab LTZ	48	46	44	41	39	37	34
			Crew Cab Work Truck	53	51	49	45	43	41	38
			Crew Cab LT	51	49	47	43	41	39	36
			Crew Cab LTZ	49	47	45	42	40	39	36
	GMC TRUCKS	SAVANA CARGO VAN								
			3dr Van 1500	36	34	32	28	26	25	23
			3dr Van 2500 135wb	33	31	30	27	25	24	21
			3dr Van 2500 155wb	32	30	29	26	24	23	20
			3dr Van 3500 135wb	32	30	29	26	24	23	20
			3dr Van 3500 155wb	32	30	29	26	24	23	20
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD								
			3dr Van 1500	33	31	30	27	25	24	21
			deduct with Conversion	4	4	4	4	4	4	4

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SAVANA PASSENGER								
			3dr Van 1500 LS	30	28	27	24	22	21	19
			3dr Van 1500 LT	31	29	28	25	23	22	20
			3dr Van 2500 LS	31	29	28	25	23	22	20
			3dr Van 2500 LT	31	29	28	25	23	22	20
			3dr Van 3500 135wb 1LS	28	26	25	23	22	21	19
			3dr Van 3500 135wb 1LT	29	27	26	23	22	21	19
			3dr Van 3500 135wb 2LS	27	25	24	21	20	19	18
			3dr Van 3500 135wb 2LT	27	25	24	21	20	19	17
			3dr Van 3500 155wb 1LS	31	29	28	26	24	23	20
			3dr Van 3500 155wb 1LT	34	32	30	27	25	24	22
			3dr Van 3500 155wb 2LS	27	25	24	21	20	19	18
			3dr Van 3500 155wb 2LT	29	27	26	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD								
			3dr Van 1500 LS	30	28	27	25	23	22	19
			3dr Van 1500 LT	32	30	29	26	24	23	20
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab Work Truck	40	38	36	33	31	30	28
			Reg Cab SLE	36	34	33	30	28	27	25
			Ext Cab Work Truck	42	40	39	36	34	33	30
			Ext Cab SL	43	41	39	36	34	33	30
			Ext Cab SLE	41	39	38	35	33	32	29
			Ext Cab SLT	41	39	37	34	32	31	29
			Crew Cab Work Truck	45	43	41	38	36	34	31
			Crew Cab SL	46	44	42	39	37	35	32
			Crew Cab SLE	44	42	40	37	35	34	31
			Crew Cab SLT	43	41	39	36	34	33	30
		SIERRA 1500 4WD								
			Reg Cab Work Truck	45	43	41	38	36	34	31
			Reg Cab SLE	42	40	38	35	33	32	29
			Ext Cab Work Truck	47	45	43	40	38	36	33
			Ext Cab SL	48	46	44	41	39	37	34
			Ext Cab SLE	48	46	44	40	38	37	34
			Ext Cab SLT	46	44	42	39	37	35	32
			Crew Cab Work Truck	49	47	45	41	39	37	34
			Crew Cab SL	51	49	47	43	41	39	36
			Crew Cab SLE	48	46	44	40	38	37	34
			Crew Cab SLT	46	44	42	39	37	36	33

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 DENALI 2WD								
			Crew Cab	43	41	40	37	35	34	31
		SIERRA 1500 DENALI 4WD								
			Crew Cab	47	45	43	39	37	36	33
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	48	46	44	40	38	36	33
			Crew Cab 3HB	47	45	43	39	37	35	32
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	53	50	48	44	42	40	36
			Crew Cab 3HB	51	49	47	43	41	39	35
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	39	37	35	32	30	29	27
			Reg Cab SLE	40	38	36	33	31	30	28
			Ext Cab Work Truck	43	41	39	36	34	33	30
			Ext Cab SLE	42	40	38	35	33	32	29
			Ext Cab SLT	43	41	39	36	34	33	30
			Crew Cab Work Truck	49	47	45	41	39	37	34
			Crew Cab SLE	52	49	47	43	41	39	36
			Crew Cab SLT	47	45	43	40	38	36	33
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	44	42	40	37	35	34	31
			Reg Cab SLE	44	42	40	37	35	34	31
			Ext Cab Work Truck	47	45	43	40	38	36	33
			Ext Cab SLE	45	43	41	38	36	35	32
			Ext Cab SLT	43	41	39	36	34	33	30
			Crew Cab Work Truck	53	51	49	45	43	41	38
			Crew Cab SLE	50	48	46	42	40	38	35
			Crew Cab SLT	49	47	45	42	40	38	35
		SIERRA 2500HD DENALI 2WD								
			Crew Cab	49	47	45	41	39	38	35
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	50	48	46	43	41	39	36
		SIERRA 3500HD 2WD								
			Reg Cab Work Truck	42	40	38	35	33	32	29
			Reg Cab SLE	43	41	39	36	34	33	30
			Ext Cab Work Truck	47	45	43	39	37	36	33
			Ext Cab SLE	46	44	42	38	36	35	32
			Ext Cab SLT	46	44	42	39	37	35	32
			Crew Cab Work Truck	51	49	47	43	41	39	36
			Crew Cab SLE	47	45	43	40	38	36	33
			Crew Cab SLT	47	45	43	39	37	36	33

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 3500HD 4WD								
			Reg Cab Work Truck	49	46	44	40	38	37	34
			Reg Cab SLE	49	47	45	41	39	38	35
			Ext Cab Work Truck	52	49	47	43	41	39	36
			Ext Cab SLE	50	48	46	42	40	38	35
			Ext Cab SLT	49	47	45	41	39	38	35
			Crew Cab Work Truck	55	52	50	46	44	42	39
			Crew Cab SLE	51	48	46	42	40	39	36
			Crew Cab SLT	50	48	46	42	40	38	35
		SIERRA 3500HD DENALI 2WD								
			Crew Cab	58	55	53	49	47	45	42
		SIERRA 3500HD DENALI 4WD								
			Crew Cab	52	50	48	44	42	40	37

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 1500	26	24	23	20	19	18	16
			3dr Van 2500 135wb	26	24	23	20	19	18	16
			3dr Van 2500 155wb	24	22	21	19	18	17	15
			3dr Van 3500 135wb	23	22	21	19	18	17	15
			3dr Van 3500 155wb	23	22	21	19	18	17	15
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD								
			3dr Van 1500	24	22	21	19	18	17	15
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER								
			3dr Van 1500 LS	22	21	20	18	17	16	
			3dr Van 1500 LT	25	23	22	19	18	17	16
			3dr Van 2500 LS	24	22	21	19	18	17	15
			3dr Van 2500 LT	28	26	25	22	21	20	18
			3dr Van 3500 135wb 1LS	24	22	21	19	18	17	15
			3dr Van 3500 135wb LT	25	23	22	19	18	17	16
			3dr Van 3500 155wb 1LS	23	22	21	19	18	17	15
			3dr Van 3500 155wb LT	25	23	22	19	18	17	16
			3dr Van 3500 135wb 2LS	22	21	20	18	17	16	
			3dr Van 3500 135wb 2LT	24	22	21	19	18	17	15
			3dr Van 3500 155wb 2LS	23	22	21	19	18	17	15
			3dr Van 3500 155wb 2LT	25	23	22	19	18	17	16
			deduct with Conversion	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD								
			3dr Van 1500 LS	24	22	21	19	18	17	15
			3dr Van 1500 LT	27	25	24	21	20	19	17
			deduct with Conversion	4	4	4	4	4	4	4
		SILVERADO 1500 2WD								
			Reg Cab Work Truck	32	30	29	27	25	24	22
			Reg Cab LT	32	30	29	27	26	25	23
			Ext Cab Work Truck	33	31	30	28	26	25	23
			Ext Cab LS	37	35	34	31	29	28	26
			Ext Cab LT	36	34	33	30	28	27	25
			Ext Cab LTZ	35	33	32	30	28	27	25

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 1500 2WD	Crew Cab Work Truck	35	33	32	29	28	27	25
			Crew Cab LS	37	35	34	32	30	29	27
			Crew Cab LT	37	35	34	31	30	29	27
			Crew Cab LTZ	34	32	31	29	28	27	25
		SILVERADO 1500 4WD								
			Reg Cab Work Truck	37	35	34	31	29	28	26
			Reg Cab LT	35	33	32	30	28	27	25
			Ext Cab Work Truck	37	35	34	32	30	29	27
			Ext Cab LS	40	38	37	34	32	31	28
			Ext Cab LT	39	37	36	33	31	30	28
			Ext Cab LTZ	39	37	36	33	31	30	28
			Crew Cab Work Truck	38	36	35	32	30	29	27
			Crew Cab LS	41	39	38	35	33	32	29
			Crew Cab LT	39	37	36	33	31	30	28
			Crew Cab LTZ	38	36	35	33	31	30	27
		SILVERADO 1500 HYBRID 2WD								
			Crew Cab 1HY	39	37	36	33	31	30	27
			Crew Cab 2HY	39	37	36	33	31	30	27
		SILVERADO 1500 HYBRID 4WD								
			Crew Cab 1HY	42	40	38	35	33	32	29
			Crew Cab 2HY	41	39	38	35	33	32	29
		SILVERADO 2500HD 2WD								
			Reg Cab Work Truck	30	28	27	25	24	23	21
			Reg Cab LT	33	31	30	28	26	25	23
			Ext Cab Work Truck	33	31	30	28	27	26	24
			Ext Cab LT	35	33	32	30	28	27	25
			Ext Cab LTZ	36	34	33	30	28	27	25
			Crew Cab Work Truck	39	37	36	33	31	30	28
			Crew Cab LT	42	40	38	35	33	32	30
			Crew Cab LTZ	41	39	38	35	33	32	30
		SILVERADO 2500HD 4WD								
			Reg Cab Work Truck	35	33	32	30	28	27	25
			Reg Cab LT	36	34	33	31	29	28	26
			Ext Cab Work Truck	37	35	34	32	30	29	27
			Ext Cab LT	38	36	35	32	30	29	27
			Ext Cab LTZ	38	36	35	32	30	29	27
			Crew Cab Work Truck	43	41	40	37	35	34	31
			Crew Cab LT	43	41	39	36	34	33	31
			Crew Cab LTZ	42	40	39	36	34	33	30



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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD								
			Reg Cab SRW Work Truck	31	29	28	26	25	24	22
			Reg Cab DRW Work Truck	31	29	28	26	25	24	22
			Reg Cab SRW LT	34	32	31	29	27	26	24
			Reg Cab DRW LT	34	32	31	28	27	26	24
			Ext Cab SRW Work Truck	35	33	32	30	28	27	25
			Ext Cab DRW Work Truck	35	33	32	30	28	27	25
			Ext Cab SRW LT	37	35	34	32	30	29	26
			Ext Cab DRW LT	36	34	33	30	29	28	26
			Ext Cab SRW LTZ	38	36	35	32	30	29	27
			Ext Cab DRW LTZ	38	36	35	33	31	30	27
			Crew Cab SRW Work Truck	41	39	38	35	33	32	29
			Crew Cab DRW Work Truck	41	39	38	35	33	32	29
			Crew Cab SRW LT	42	40	38	35	33	32	30
			Crew Cab DRW LT	41	39	38	35	33	32	29
			Crew Cab SRW LTZ	41	39	38	35	33	32	30
			Crew Cab DRW LTZ	41	39	38	35	33	32	30
		SILVERADO 3500HD 4WD								
			Reg Cab SRW Work Truck	34	32	31	29	27	26	24
			Reg Cab DRW Work Truck	33	31	30	28	26	25	23
			Reg Cab SRW LT	40	38	37	34	32	31	28
			Reg Cab DRW LT	38	36	35	32	30	29	27
			Ext Cab SRW Work Truck	39	37	36	33	31	30	28
			Ext Cab DRW Work Truck	39	37	36	33	31	30	28
			Ext Cab SRW LT	41	39	38	35	33	32	29
			Ext Cab DRW LT	38	36	35	33	31	30	27
			Ext Cab SRW LTZ	40	38	37	34	32	31	28
			Ext Cab DRW LTZ	41	39	37	34	32	31	29
			Crew Cab SRW Work Truck	43	41	40	37	35	34	31
			Crew Cab DRW Work Truck	44	42	40	37	35	34	31
			Crew Cab SRW LT	45	43	41	38	36	35	32
			Crew Cab DRW LT	42	40	39	36	34	33	30
			Crew Cab SRW LTZ	42	40	39	36	34	33	30
			Crew Cab DRW LTZ	44	42	40	37	35	34	31

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	GMC TRUCKS									
		<b>SAVANA CARGO VAN</b>								
			3dr Van 1500	26	24	23	20	19	18	17
			3dr Van 2500 135wb	25	23	22	20	19	18	16
			3dr Van 2500 155wb	24	22	21	19	18	17	15
			3dr Van 3500 135wb	24	22	21	19	18	17	15
			3dr Van 3500 155wb	24	22	21	19	18	17	15
			deduct with Conversion	4	4	4	4	4	4	4
		<b>SAVANA CARGO VAN AWD</b>								
			3dr Van 1500	24	22	21	19	18	17	15
			deduct with Conversion	4	4	4	4	4	4	4
		<b>SAVANA PASSENGER</b>								
			3dr Van 1500 LS	22	21	20	18	17	16	
			3dr Van 1500 LT	25	23	22	20	19	18	16
			3dr Van 2500 LS	26	24	23	20	19	18	16
			3dr Van 2500 LT	28	26	25	23	22	21	19
			3dr Van 3500 135wb 1LS	24	22	21	19	18	17	15
			3dr Van 3500 135wb 1LT	25	23	22	19	18	17	16
			3dr Van 3500 135wb 2LS	24	22	21	19	18	17	15
			3dr Van 3500 135wb 2LT	25	23	22	19	18	17	16
			3dr Van 3500 155wb 1LS	24	22	21	19	18	17	15
			3dr Van 3500 155wb 1LT	25	23	22	20	19	18	16
			3dr Van 3500 155wb 2LS	24	22	21	19	18	17	15
			3dr Van 3500 155wb 2LT	25	23	22	19	18	17	16
			deduct with Conversion	4	4	4	4	4	4	4
		<b>SAVANA PASSENGER AWD</b>								
			3dr Van 1500 LS	23	21	20	18	17	16	
			3dr Van 1500 LT	26	24	23	20	19	18	16
			deduct with Conversion	4	4	4	4	4	4	4
		<b>SIERRA 1500 2WD</b>								
			Reg Cab Work Truck	32	30	29	27	25	24	22
			Reg Cab SLE	31	29	28	26	25	24	22
			Ext Cab Work Truck	34	32	31	28	26	25	23
			Ext Cab SL	35	33	32	29	27	26	24
			Ext Cab SLE	35	33	32	30	28	27	25
			Ext Cab SLT	36	34	33	30	28	27	25
			Crew Cab Work Truck	35	33	32	30	28	27	25
			Crew Cab SL	38	36	35	32	30	29	27
			Crew Cab SLE	37	35	34	31	29	28	26
			Crew Cab SLT	35	33	32	29	27	26	24

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 1500 4WD								
			Reg Cab Work Truck	37	35	34	31	29	28	26
			Reg Cab SLE	35	33	32	29	27	26	24
			Ext Cab Work Truck	38	36	35	32	30	29	26
			Ext Cab SL	40	38	37	34	32	31	28
			Ext Cab SLE	39	37	36	33	31	30	27
			Ext Cab SLT	39	37	36	33	31	30	27
			Crew Cab Work Truck	38	36	35	32	30	29	26
			Crew Cab SL	42	40	38	35	33	32	29
			Crew Cab SLE	39	37	36	33	31	30	28
			Crew Cab SLT	38	36	35	32	30	29	27
		SIERRA 1500 DENALI 2WD								
			Crew Cab	37	35	34	31	29	28	26
		SIERRA 1500 DENALI 4WD								
			Crew Cab	40	38	36	33	31	30	28
		SIERRA 1500 HYBRID 2WD								
			Crew Cab 3HA	39	37	35	32	30	29	26
			Crew Cab 3HB	39	37	35	32	30	29	26
		SIERRA 1500 HYBRID 4WD								
			Crew Cab 3HA	43	41	39	35	33	32	29
			Crew Cab 3HB	42	40	38	35	33	32	29
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	30	28	27	25	24	23	21
			Reg Cab SLE	32	30	29	27	25	24	22
			Ext Cab Work Truck	34	32	31	28	26	25	23
			Ext Cab SLE	34	32	31	28	26	25	23
			Ext Cab SLT	35	33	32	29	27	26	24
			Crew Cab Work Truck	40	38	36	33	31	30	27
			Crew Cab SLE	41	39	38	35	33	32	29
			Crew Cab SLT	41	39	37	34	32	31	29
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	35	33	32	30	28	27	25
			Reg Cab SLE	36	34	33	30	28	27	25
			Ext Cab Work Truck	38	36	35	32	30	29	26
			Ext Cab SLE	39	37	36	33	31	30	27
			Ext Cab SLT	37	35	34	31	29	28	26
			Crew Cab Work Truck	43	41	39	36	34	33	30
			Crew Cab SLE	42	40	39	36	34	33	30
			Crew Cab SLT	42	40	38	35	33	32	29

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 2500HD DENALI 2WD								
			Crew Cab	43	41	40	37	35	34	31
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	44	42	41	38	36	35	32
		SIERRA 3500HD 2WD								
			Reg Cab SRW Work Truck	32	30	29	27	25	24	22
			Reg Cab DRW Work Truck	33	31	30	27	26	25	23
			Reg Cab SRW SLE	35	33	32	29	27	26	24
			Reg Cab DRW SLE	34	32	31	28	26	25	23
			Ext Cab SRW Work Truck	36	34	33	30	28	27	25
			Ext Cab DRW Work Truck	37	35	34	31	29	28	26
			Ext Cab SRW SLE	36	34	33	30	28	27	25
			Ext Cab DRW SLE	36	34	33	30	28	27	25
			Ext Cab SRW SLT	38	36	35	32	30	29	26
			Ext Cab DRW SLT	38	36	35	32	30	29	27
			Crew Cab SRW Work Truck	42	40	38	35	33	32	29
			Crew Cab DRW Work Truck	42	40	38	35	33	32	30
			Crew Cab SRW SLE	42	40	38	35	33	32	30
			Crew Cab DRW SLE	41	39	38	35	33	32	29
			Crew Cab SRW SLT	41	39	38	35	33	32	29
			Crew Cab DRW SLT	42	40	38	35	33	32	29
		SIERRA 3500HD 4WD								
			Reg Cab SRW Work Truck	36	34	32	29	27	26	24
			Reg Cab DRW Work Truck	36	34	33	30	28	27	25
			Reg Cab SRW SLE	40	38	37	34	32	31	28
			Reg Cab DRW SLE	39	37	36	33	31	30	27
			Ext Cab SRW Work Truck	41	39	37	34	32	31	28
			Ext Cab DRW Work Truck	42	40	38	35	33	32	29
			Ext Cab SRW SLE	42	40	38	35	33	32	29
			Ext Cab DRW SLE	40	38	36	33	31	30	28
			Ext Cab SRW SLT	41	39	37	34	32	31	29
			Ext Cab DRW SLT	42	40	38	35	33	32	29
			Crew Cab SRW Work Truck	45	43	41	37	35	34	31
			Crew Cab DRW Work Truck	45	43	41	38	36	35	32
			Crew Cab SRW SLE	45	43	41	38	36	35	32
			Crew Cab DRW SLE	44	42	40	37	35	34	31
			Crew Cab SRW SLT	44	42	40	37	35	34	31
			Crew Cab DRW SLT	44	42	40	37	35	34	31

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#### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 3500HD DENALI 2WD								
			Crew Cab SRW	44	42	40	37	35	34	31
			Crew Cab DRW	44	42	40	37	35	34	31
		SIERRA 3500HD DENALI 4WD								
			Crew Cab SRW	46	44	42	39	37	36	33
			Crew Cab DRW	46	44	42	39	37	36	33

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS									
		RAM 1500 2WD								
			Reg Cab ST (&2TA)	39	37	36	33	31	30	27
			Reg Cab Tradesman (&2TB)	44	42	40	37	35	34	31
			Reg Cab Tradesman HD (&2TA)	44	42	40	37	35	34	31
			Reg Cab Express (&2TC)	44	42	40	37	35	34	31
			Reg Cab SLT (&2TG)	39	37	36	33	31	30	27
			Reg Cab Outdoorsman (&2TT)	39	37	36	33	31	30	27
			Reg Cab Sport	39	37	36	33	31	30	27
			Quad Cab ST (&2TA)	47	45	43	40	38	36	33
			Quad Cab Tradesman (&2TB)	48	46	44	40	38	37	34
			Quad Cab Express (&2TC)	50	48	46	42	40	38	35
			Quad Cab SLT (&2TG)	45	43	41	38	36	35	32
			Quad Cab Lone Star (&2TY)	45	43	41	38	36	34	31
			Quad Cab Big Horn (&2TZ)	45	43	41	38	36	34	31
			Quad Cab Outdoorsman (&2TT)	49	47	45	42	40	38	35
			Quad Cab Sport	42	40	38	35	33	32	29
			Quad Cab Laramie	44	42	40	37	35	34	31
			Crew Cab ST (&2TA)	50	48	46	42	40	38	35
			Crew Cab Tradesman (&2TB)	51	49	47	43	41	39	36
			Crew Cab SLT (&2TG)	48	46	44	40	38	37	34
			Crew Cab Lone Star (&2TY)	49	47	45	41	39	37	34
			Crew Cab Big Horn (&2TZ)	49	47	45	41	39	37	34
			Crew Cab Outdoorsman (&2TT)	52	50	48	44	42	40	37
			Crew Cab Sport	45	43	41	38	36	35	32
			Crew Cab Laramie	47	45	43	40	38	36	33
			Crew Cab Laramie Longhorn	46	44	42	39	37	35	32
			Crew Cab Express (&2TC)	53	50	48	44	42	40	37
		RAM 1500 4WD								
			Reg Cab ST (&2TA)	44	42	40	37	35	34	31
			Reg Cab Tradesman (&2TB)	47	45	43	39	37	36	33
			Reg Cab Express (&2TC)	47	45	43	40	38	36	33
			Reg Cab SLT (&2TG)	43	41	39	36	34	33	30
			Reg Cab Outdoorsman (&2TT)	42	40	38	35	33	32	29
			Reg Cab Sport	41	39	38	35	33	32	29

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 4WD								
			Quad Cab ST (&2TA)	50	48	46	42	40	38	35
			Quad Cab Tradesman (&2TB)	50	48	46	42	40	38	35
			Quad Cab Express (&2TC)	52	49	47	43	41	39	36
			Quad Cab SLT (&2TG)	47	45	43	40	38	36	33
			Quad Cab Lone Star (&2TY)	47	45	43	40	38	36	33
			Quad Cab Big Horn (&2TZ)	47	45	43	40	38	36	33
			Quad Cab Outdoorsman (&2TT)	51	49	47	43	41	39	36
			Quad Cab Sport	44	42	40	37	35	34	31
			Quad Cab Laramie	46	44	42	39	37	35	32
			Crew Cab ST (&2TA)	54	51	49	45	43	41	38
			Crew Cab Tradesman (&2TB)	55	52	50	46	44	42	38
			Crew Cab SLT (&2TG)	51	49	47	43	41	39	36
			Crew Cab Lone Star (&2TY)	52	50	48	44	42	40	37
			Crew Cab Big Horn (&2TZ)	52	50	48	44	42	40	37
			Crew Cab Outdoorsman (&2TT)	55	52	50	46	44	42	39
			Crew Cab Sport	49	47	45	41	39	37	34
			Crew Cab Laramie	50	48	46	42	40	38	35
			Crew Cab Laramie Longhorn	49	47	45	41	39	37	34
			Crew Cab Express (&2TC)	56	53	51	47	45	43	40
		RAM 2500 2WD								
			Reg Cab ST	39	37	36	34	32	31	29
			Reg Cab SLT (&2TG)	37	36	35	33	31	30	27
			Reg Cab Outdoorsman (&2TT)	38	36	35	33	31	30	27
			Crew Cab ST	45	43	42	40	38	36	33
			Crew Cab SLT (&2TG)	41	39	38	36	34	33	30
			Crew Cab Lone Star (&2TY)	40	38	37	35	33	32	29
			Crew Cab Big Horn (&2TZ)	40	38	37	35	33	32	29
			Crew Cab Outdoorsman (&2TT)	40	39	38	36	34	33	30
			Crew Cab Laramie	41	39	38	36	34	33	30
			Crew Cab Laramie Longhorn	39	38	37	35	33	32	29
			Mega Cab SLT (&2TG)	44	42	41	39	37	36	33
			Mega Cab Lone Star (&2TY)	43	41	40	38	36	35	32
			Mega Cab Big Horn (&2TZ)	43	41	40	38	36	35	32
			Mega Cab Outdoorsman (&2TT)	45	43	42	39	37	36	33
			Mega Cab Laramie	45	43	42	39	37	36	33
			Mega Cab Laramie Longhorn	43	41	40	37	35	34	31
			deduct w/o AutoTran	2	2	2	2	2	2	2

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 4WD								
			Reg Cab ST	44	42	41	39	37	35	32
			Reg Cab SLT (&2TG)	41	39	38	36	34	33	30
			Reg Cab Outdoorsman (&2TT)	42	40	39	37	35	34	31
			Crew Cab ST	48	46	45	43	41	39	36
			Crew Cab ST (&2TA)	48	46	45	43	41	39	36
			Crew Cab SLT (&2TG)	43	41	40	38	36	35	32
			Crew Cab Lone Star (&2TY)	42	40	39	37	35	34	31
			Crew Cab Big Horn (&2TZ)	42	40	39	37	35	34	31
			Crew Cab Outdoorsman (&2TT)	44	42	41	38	36	35	32
			Crew Cab Laramie	44	42	41	39	37	35	32
			Crew Cab Laramie (&2TH)	44	42	41	39	37	35	32
			Crew Cab Laramie Longhorn	42	40	39	37	35	34	31
			Crew Cab Power Wagon	42	40	39	37	35	34	31
			Mega Cab SLT (&2TG)	46	44	43	41	39	37	34
			Mega Cab Lone Star (&2TY)	45	43	42	40	38	36	33
			Mega Cab Big Horn (&2TZ)	45	43	42	40	38	36	33
			Mega Cab Outdoorsman (&2TT)	45	44	43	41	39	37	34
			Mega Cab Laramie	46	44	43	41	39	37	34
			Mega Cab Laramie Longhorn	44	42	41	39	37	35	32
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD								
			Reg Cab ST	42	40	39	37	35	34	31
			Reg Cab ST (&2TA)	42	40	39	37	35	34	31
			Reg Cab SLT	40	39	38	36	34	33	30
			Reg Cab SLT (&2TG)	40	39	38	36	34	33	30
			Crew Cab ST	45	43	42	40	38	37	34
			Crew Cab ST (&2TA)	45	43	42	40	38	37	34
			Crew Cab SLT (&2TG)	42	40	39	37	35	34	31
			Crew Cab Lone Star (&2TY)	41	39	38	36	34	33	30
			Crew Cab Big Horn (&2TZ)	41	39	38	36	34	33	30
			Crew Cab Outdoorsman (&2TT)	44	42	41	39	37	35	32
			Crew Cab Laramie	44	42	41	39	37	35	32
			Crew Cab Laramie (&2TH)	44	42	41	39	37	35	32
			Crew Cab Laramie Longhorn	42	40	39	37	35	34	31
			Mega Cab SLT (&2TG)	45	43	42	40	38	37	34
			Mega Cab Lone Star (&2TY)	44	42	41	39	37	35	32
			Mega Cab Big Horn (&2TZ)	44	42	41	39	37	35	32
			Mega Cab Outdoorsman (&2TT)	46	44	43	41	39	37	34
			Mega Cab Laramie	47	45	44	42	40	38	35
			Mega Cab Laramie Longhorn	45	43	42	40	38	36	33
			deduct w/o AutoTran	2	2	2	2	2	2	2



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#### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 3500 4WD								
			Reg Cab ST	45	43	42	40	38	36	33
			Reg Cab ST (&2TA)	45	43	42	40	38	36	33
			Reg Cab SLT	44	42	41	38	36	35	32
			Reg Cab SLT (&2TG)	44	42	41	38	36	35	32
			Crew Cab ST	48	46	45	43	41	39	35
			Crew Cab ST (&2TA)	48	46	45	43	41	39	35
			Crew Cab SLT (&2TG)	45	43	42	40	38	36	33
			Crew Cab Lone Star (&2TY)	44	42	41	38	36	35	32
			Crew Cab Big Horn (&2TZ)	44	42	41	38	36	35	32
			Crew Cab Outdoorsman (&2TT)	46	44	43	41	39	37	34
			Crew Cab Laramie	46	44	43	41	39	37	34
			Crew Cab Laramie (&2TH)	46	44	43	41	39	37	34
			Crew Cab Laramie Longhorn	45	43	42	39	37	36	33
			Mega Cab SLT (&2TG)	48	46	45	43	41	39	36
			Mega Cab Lone Star (&2TY)	46	45	44	42	40	38	35
			Mega Cab Big Horn (&2TZ)	46	44	43	41	39	37	34
			Mega Cab Outdoorsman (&2TT)	49	47	46	44	42	40	36
			Mega Cab Laramie	49	47	46	44	42	40	37
			Mega Cab Laramie Longhorn	47	45	44	42	40	38	35
			deduct w/o AutoTran (ex Mega Lonestar)	2	2	2	2	2	2	2

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	RAM TRUCKS									
		RAM 1500 2WD								
			Reg Cab ST (&2TA)	32	30	29	27	25	24	22
			Reg Cab Tradesman (&2TB)	34	32	31	28	27	26	24
			Reg Cab Express (&2TC)	35	33	32	29	27	26	24
			Reg Cab SLT (&2TG)	34	32	31	28	26	25	23
			Reg Cab Outdoorsman (&2TT)	32	30	29	27	25	24	22
			Reg Cab Sport	33	31	30	27	26	25	23
			Quad Cab ST	36	34	33	30	28	27	25
			Quad Cab SLT (&2TG)	36	34	33	30	28	27	25
			Quad Cab Lone Star (&2TY)	36	34	33	31	29	28	25
			Quad Cab Big Horn (&2TZ)	36	34	33	31	29	28	25
			Quad Cab Outdoorsman (&2TT)	36	34	33	30	28	27	25
			Quad Cab Sport	35	33	32	30	28	27	24
			Quad Cab Laramie	34	32	31	29	27	26	24
			Crew Cab ST	39	37	35	32	30	29	27
			Crew Cab SLT (&2TG)	37	35	34	31	29	28	26
			Crew Cab Lone Star (&2TY)	37	35	34	31	29	28	26
			Crew Cab Big Horn (&2TZ)	37	35	34	31	29	28	26
			Crew Cab Outdoorsman (&2TT)	37	35	34	31	29	28	25
			Crew Cab Sport	37	35	34	31	29	28	26
			Crew Cab Laramie	35	33	32	30	28	27	25
			Crew Cab Laramie Longhorn	35	33	32	29	27	26	24
		RAM 1500 4WD								
			Reg Cab ST (&2TA)	33	31	30	28	26	25	23
			Reg Cab Tradesman (&2TB)	35	33	32	29	27	26	24
			Reg Cab Express (&2TC)	34	32	31	29	27	26	24
			Reg Cab SLT (&2TG)	35	33	32	30	28	27	24
			Reg Cab Outdoorsman (&2TT)	35	33	32	29	27	26	24
			Reg Cab Sport	35	33	32	30	28	27	25
			Quad Cab ST	38	36	35	32	30	29	26
			Quad Cab SLT (&2TG)	38	36	35	32	30	29	27
			Quad Cab Lone Star (&2TY)	39	37	35	32	30	29	27
			Quad Cab Big Horn (&2TZ)	38	36	35	32	30	29	27
			Quad Cab Outdoorsman (&2TT)	38	36	35	32	30	29	27
			Quad Cab Sport	37	35	34	31	29	28	26
			Quad Cab Laramie	37	35	34	31	29	28	26

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 1500 4WD	Crew Cab ST	40	38	37	34	32	31	28
			Crew Cab SLT (&2TG)	39	37	36	33	31	30	27
			Crew Cab Lone Star (&2TY)	40	38	36	33	31	30	28
			Crew Cab Big Horn (&2TZ)	40	38	36	33	31	30	28
			Crew Cab Outdoorsman (&2TT)	38	36	35	32	30	29	27
			Crew Cab Sport	38	36	35	32	30	29	26
			Crew Cab Laramie	37	35	34	31	29	28	25
			Crew Cab Laramie Longhorn	36	34	33	30	28	27	25
		RAM 2500 2WD	Reg Cab ST	27	26	25	24	23	22	20
			Reg Cab SLT (&2TG)	26	25	25	24	23	22	20
			Reg Cab Outdoorsman (&2TT)	26	25	24	23	22	21	19
			Crew Cab ST	31	30	29	28	26	25	23
			Crew Cab SLT (&2TG)	29	28	27	26	24	23	21
			Crew Cab Lone Star (&2TY)	29	28	27	25	24	23	21
			Crew Cab Big Horn (&2TZ)	28	27	26	25	24	23	21
			Crew Cab Outdoorsman (&2TT)	29	28	27	26	25	24	22
			Crew Cab Laramie	31	30	29	28	26	25	23
			Crew Cab Laramie Longhorn	29	28	27	26	24	23	21
			Mega Cab SLT (&2TG)	31	30	29	27	26	25	23
			Mega Cab Lone Star (&2TY)	30	29	28	27	25	24	22
			Mega Cab Big Horn (&2TZ)	30	29	28	27	25	24	22
			Mega Cab Outdoorsman (&2TT)	31	30	29	27	26	25	23
			Mega Cab Laramie	32	31	30	29	27	26	24
			Mega Cab Laramie Longhorn	30	29	28	27	25	24	22
			deduct w/o AutoTran	2	2	2	2	2	2	2

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 2500 4WD								
			Reg Cab ST	31	30	29	28	26	25	23
			Reg Cab SLT (&2TG)	30	29	28	27	25	24	22
			Reg Cab Outdoorsman (&2TT)	30	29	28	27	25	24	22
			Crew Cab ST	35	34	33	31	29	28	26
			Crew Cab SLT (&2TG)	33	32	31	29	27	26	24
			Crew Cab Lone Star (&2TY)	32	31	30	29	27	26	24
			Crew Cab Big Horn (&2TZ)	32	31	30	29	27	26	24
			Crew Cab Outdoorsman (&2TT)	32	31	30	29	27	26	24
			Crew Cab Laramie	34	33	32	30	28	27	25
			Crew Cab Laramie Longhorn	32	31	30	28	26	25	23
			Crew Cab Power Wagon	32	31	30	29	27	26	24
			Mega Cab SLT (&2TG)	34	33	32	30	28	27	25
			Mega Cab Lone Star (&2TY)	34	33	32	30	28	27	25
			Mega Cab Big Horn (&2TZ)	34	33	32	30	28	27	25
			Mega Cab Outdoorsman (&2TT)	34	33	32	30	28	27	25
			Mega Cab Laramie	34	33	32	30	28	27	25
			Mega Cab Laramie Longhorn	33	32	31	29	27	26	24
			deduct w/o AutoTran	2	2	2	2	2	2	2
		RAM 3500 2WD								
			Reg Cab ST	34	33	32	30	28	27	25
			Reg Cab ST (&2TA)	34	33	32	30	28	27	25
			Reg Cab SLT	32	31	30	28	26	25	23
			Reg Cab SLT (&2TG)	32	31	30	28	26	25	23
			Crew Cab ST	36	34	33	31	29	28	26
			Crew Cab ST (&2TA)	36	34	33	31	29	28	26
			Crew Cab SLT (&2TG)	32	31	30	28	26	25	23
			Crew Cab Lone Star (&2TY)	31	30	29	28	26	25	23
			Crew Cab Big Horn (&2TZ)	31	30	29	28	26	25	23
			Crew Cab Outdoorsman (&2TT)	33	32	31	29	27	26	24
			Crew Cab Laramie	33	32	31	29	27	26	24
			Crew Cab Laramie (&2TH)	33	32	31	29	27	26	24
			Crew Cab Laramie Longhorn	32	31	30	29	27	26	24
			Mega Cab SLT (&2TG)	33	32	31	29	27	26	24
			Mega Cab Lone Star (&2TY)	33	32	31	29	27	26	24
			Mega Cab Big Horn (&2TZ)	33	32	31	29	27	26	24
			Mega Cab Outdoorsman (&2TT)	34	33	32	31	29	28	25
			Mega Cab Laramie	35	34	33	31	29	28	25
			Mega Cab Laramie Longhorn	34	33	32	30	28	27	25
			deduct w/o AutoTran	2	2	2	2	2	2	2

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### Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 3500 4WD								
			Reg Cab ST	37	36	35	33	31	30	27
			Reg Cab ST (&2TA)	37	36	35	33	31	30	27
			Reg Cab SLT	35	34	33	31	29	28	26
			Reg Cab SLT (&2TG)	35	34	33	31	29	28	26
			Crew Cab ST	39	37	36	34	32	31	29
			Crew Cab ST (&2TA)	39	37	36	34	32	31	29
			Crew Cab SLT (&2TG)	35	34	33	31	29	28	26
			Crew Cab Lone Star (&2TY)	35	34	33	31	29	28	26
			Crew Cab Big Horn (&2TZ)	35	34	33	31	29	28	26
			Crew Cab Outdoorsman (&2TT)	36	35	34	32	30	29	27
			Crew Cab Laramie	36	35	34	32	30	29	27
			Crew Cab Laramie (&2TH)	36	35	34	32	30	29	27
			Crew Cab Laramie Longhorn	36	35	34	32	30	29	26
			Mega Cab SLT (&2TG)	37	36	35	33	31	30	27
			Mega Cab Lone Star (&2TY)	37	35	34	32	30	29	27
			Mega Cab Big Horn (&2TZ)	37	35	34	32	30	29	27
			Mega Cab Outdoorsman (&2TT)	38	37	36	34	32	31	28
			Mega Cab Laramie	38	37	36	34	32	31	28
			Mega Cab Laramie Longhorn	38	36	35	33	31	30	28
			deduct w/o AutoTran	2	2	2	2	2	2	2

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2013	CHEVROLET	MALIBU									
			4dr Sdn 1LT Eco	65	65	62	59	54	52	49	45
			4dr Sdn 2LT Eco	64	64	61	59	54	52	49	45

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## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	BUICK										
		ENCLAVE 2WD									
			4dr Wgn Base	55	55	53	51	47	44	42	38
			4dr Wgn Convenience	54	54	52	50	46	44	42	38
			4dr Wgn Leather	51	51	49	47	43	41	39	36
			4dr Wgn Premium	48	48	46	44	41	39	37	34
		ENCLAVE AWD									
			4dr Wgn Base	56	56	53	51	47	45	43	39
			4dr Wgn Convenience	55	55	53	51	47	44	42	38
			4dr Wgn Leather	52	52	50	48	44	42	40	36
			4dr Wgn Premium	49	49	47	45	41	39	37	34
		LACROSSE									
			4dr Sdn	47	47	45	43	40	38	37	35
			4dr Sdn Convenience	48	48	46	44	41	39	38	35
			4dr Sdn Leather	48	48	46	44	41	39	38	35
			4dr Sdn Leather AWD	49	49	47	45	42	40	39	36
			4dr Sdn Premium 1	47	47	45	44	41	39	38	35
			4dr Sdn Premium 1 AWD	47	47	45	44	41	39	38	35
			4dr Sdn Premium 2	47	47	45	44	41	39	38	35
			4dr Sdn Premium 2 AWD	48	48	46	44	41	39	38	35
			4dr Sdn Premium 3	49	49	47	45	42	40	39	36
			4dr Sdn Touring	49	49	47	45	42	40	39	36
		REGAL									
			4dr Sdn Base	51	51	49	48	45	43	42	39
			4dr Sdn Premium 1	49	49	47	46	43	41	40	37
			4dr Sdn Premium 2	48	48	46	45	42	40	39	37
			4dr Sdn Turbo Premium 1	50	50	48	47	44	42	41	38
			4dr Sdn Turbo Premium 2	50	50	48	46	43	41	40	38
			4dr Sdn Turbo Premium 3	48	48	46	45	42	40	39	37
			4dr Sdn GS	48	48	46	44	41	39	38	36
			deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2	2
		VERANO									
			4dr Sdn	63	63	60	57	51	49	47	44
			4dr Sdn Convenience	60	60	57	55	50	48	46	42
			4dr Sdn Leather	59	59	56	53	48	46	44	41

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	<b>CTS COUPE</b>									
			2dr Cpe	57	57	54	52	48	47	45	42
			2dr Cpe Performance	51	51	49	47	44	43	40	37
			2dr Cpe Premium	49	49	47	45	42	41	39	36
			2dr Cpe AWD	57	57	54	52	48	47	45	42
			2dr Cpe Performance AWD	52	52	50	48	44	43	40	37
			2dr Cpe Premium AWD	51	51	49	47	44	43	40	37
			2dr Cpe V	54	54	52	50	46	45	42	38
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>CTS SEDAN</b>									
			4dr Sdn 3.0L	50	50	48	46	43	42	40	37
			4dr Sdn 3.0L Luxury	49	49	47	45	42	41	38	35
			4dr Sdn 3.6L Performance	48	48	46	44	40	39	37	34
			4dr Sdn 3.6L Premium	47	47	45	43	40	39	37	34
			4dr Sdn 3.0L AWD	53	53	51	49	45	44	41	38
			4dr Sdn 3.0L Luxury AWD	51	51	49	47	43	42	40	37
			4dr Sdn 3.6L Performance AWD	49	49	47	45	42	41	39	36
			4dr Sdn 3.6L Premium AWD	48	48	46	44	41	40	38	35
			4dr Sdn V	52	52	50	48	44	43	40	37
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>CTS WAGON</b>									
			4dr Wgn 3.0L	49	49	47	45	42	41	39	36
			4dr Wgn 3.0L Luxury	48	48	46	44	41	40	38	35
			4dr Wgn 3.6L Performance	47	47	45	43	39	38	36	33
			4dr Wgn 3.6L Premium	47	47	45	43	39	38	36	33
			4dr Wgn 3.0L AWD	51	51	49	47	44	43	40	37
			4dr Wgn 3.0L Luxury AWD	49	49	47	45	42	41	39	36
			4dr Wgn 3.6L Performance AWD	48	48	46	44	40	39	37	34
			4dr Wgn 3.6L Premium AWD	48	48	46	44	41	40	38	35
			4dr Wgn V	50	50	48	46	43	42	39	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>ESCALADE 2WD</b>									
			4dr Wgn Base	47	47	45	44	41	40	38	35
			4dr Wgn Luxury	47	47	45	43	40	39	37	35
			4dr Wgn Premium	46	46	44	43	40	39	37	34
			4dr Wgn Platinum Edition	49	49	47	45	42	41	39	36
			4dr Wgn ESV Base	47	47	45	43	40	39	37	34
			4dr Wgn ESV Luxury	46	46	44	43	40	39	37	34
			4dr Wgn ESV Premium	45	45	43	42	39	38	36	34
			4dr Wgn ESV Platinum Edition	49	49	47	45	42	41	39	36



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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CADILLAC	ESCALADE AWD									
			4dr Wgn Base	47	47	45	44	41	40	38	35
			4dr Wgn Luxury	47	47	45	44	41	40	38	35
			4dr Wgn Premium	46	46	44	43	40	39	37	34
			4dr Wgn Platinum Edition	49	49	47	45	42	41	39	36
			4dr Wgn ESV Base	47	47	45	43	40	39	37	35
			4dr Wgn ESV Luxury	46	46	44	43	40	39	37	34
			4dr Wgn ESV Premium	46	46	44	42	39	38	36	34
			4dr Wgn ESV Platinum Edition	49	49	47	45	42	41	39	36
			4dr Wgn EXT Base	50	50	48	46	43	42	40	37
			4dr Wgn EXT Luxury	51	51	49	47	43	42	40	37
			4dr Wgn EXT Premium	50	50	48	46	43	42	40	37
		ESCALADE HYBRID 2WD									
			4dr Wgn	48	48	46	44	41	40	38	35
			4dr Wgn Platinum	51	51	49	47	44	43	40	37
		ESCALADE HYBRID 4WD									
			4dr Wgn	49	49	47	45	42	41	39	36
			4dr Wgn Platinum	51	51	49	47	44	43	40	37
		SRX 2WD									
			4dr Wgn Base	60	60	57	54	49	46	44	40
			4dr Wgn Luxury	60	60	57	54	49	47	45	41
			4dr Wgn Performance	58	58	55	53	48	46	44	40
			4dr Wgn Premium	57	57	54	52	47	45	43	39
		SRX AWD									
			4dr Wgn Luxury	58	58	55	52	47	45	43	39
			4dr Wgn Performance	58	58	55	52	47	45	43	39
			4dr Wgn Premium	57	57	54	51	46	44	42	39
	CHEVROLET	CAMARO									
			2dr Cpe 1LS	65	65	62	60	55	52	50	46
			2dr Cpe 2LS	65	65	62	60	55	52	50	46
			2dr Cpe 1LT	61	61	58	56	52	50	48	44
			2dr Conv 1LT	58	58	55	53	49	47	45	41
			2dr Cpe 2LT	57	57	54	52	48	46	44	41
			2dr Conv 2LT	52	52	50	48	44	42	40	37
			2dr Cpe 1SS	63	63	60	58	53	51	49	45
			2dr Conv 1SS	59	59	56	54	49	47	45	41
			2dr Cpe 2SS	59	59	56	54	50	48	46	42
			2dr Conv 2SS	56	56	53	51	47	45	43	39
			2dr Cpe ZL1	63	63	60	58	53	51	49	45

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET	CORVETTE									
			2dr Cpe	54	54	52	51	49	47	45	42
			2dr Cpe Z16 Grand Sport	48	48	47	46	44	42	40	37
			2dr Conv	53	53	51	50	48	46	44	41
			2dr Conv Z16 Grand Sport	51	51	49	48	46	44	43	40
			2dr Cpe Z06	49	49	47	46	44	42	41	38
			2dr Cpe ZR1	47	47	45	44	42	40	39	36
		CRUZE									
			4dr Sdn LS	57	57	54	52	48	46	44	40
			4dr Sdn 1FL	58	58	55	53	48	46	44	40
			4dr Sdn 1LT	59	59	56	54	49	47	45	41
			4dr Sdn 2LT	56	56	53	51	47	45	43	39
			4dr Sdn LTZ	54	54	51	49	45	43	41	38
			4dr Sdn ECO	59	59	56	54	49	47	45	41
			deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2	2
		IMPALA									
			4dr Sdn LS	41	41	39	38	36	34	33	30
			4dr Sdn LT	39	39	38	37	35	33	32	29
			4dr Sdn LTZ	39	39	37	36	34	32	31	29
		MALIBU									
			4dr Sdn 1FL	52	52	49	47	42	40	38	34
			4dr Sdn LS	52	52	49	47	42	40	38	34
			4dr Sdn 1LT	51	51	48	46	42	40	38	34
			4dr Sdn 2LT	48	48	45	43	39	37	35	32
			4dr Sdn 3LT	47	47	44	42	38	36	34	31
			4dr Sdn 1LZ	49	49	46	44	40	38	36	32
			4dr Sdn 2LZ	49	49	46	44	40	38	36	32
		SONIC									
			4dr Sdn 1LS	63	63	59	56	49	47	45	41
			4dr Sdn 2LS	64	64	60	56	49	47	45	41
			4dr Sdn 1LT	62	62	58	55	48	46	44	40
			4dr Sdn 2LT	62	62	58	55	48	46	44	40
			4dr Sdn 1LTZ	61	61	57	54	48	45	43	39
			4dr Sdn 2LTZ	61	61	57	54	47	45	43	39
			5dr HB 1LS	62	62	58	55	48	46	44	40
			5dr HB 2LS	63	63	59	56	49	46	44	40
			5dr HB 1LT	62	62	58	55	48	46	44	40
			5dr HB 2LT	62	62	58	55	48	46	44	40
			5dr HB 1LTZ	60	60	56	53	47	45	43	39
			5dr HB 2LTZ	60	60	56	53	47	45	43	39
		VOLT									
			5dr HB with NAV	62	62	60	59	57	55	54	52
			5dr HB without NAV	63	63	61	60	58	56	55	53

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS										
		AVALANCHE 2WD									
			Crew Cab LS	46	46	44	43	41	39	38	35
			Crew Cab LT	45	45	43	42	40	38	37	34
			Crew Cab LTZ	45	45	43	42	40	38	37	34
		AVALANCHE 4WD									
			Crew Cab LS	48	48	46	45	43	41	40	37
			Crew Cab LT	47	47	45	44	42	40	39	36
			Crew Cab LTZ	46	46	44	43	41	39	38	35
		COLORADO 2WD									
			Reg Cab Work Truck	34	34	33	32	31	29	28	26
			Reg Cab 1LT	36	36	35	34	32	31	30	28
			Ext Cab Work Truck	41	41	39	38	36	35	34	32
			Ext Cab 1LT	41	41	39	38	36	35	34	32
			Ext Cab 2LT	40	40	38	37	34	33	32	31
			Ext Cab 3LT	41	41	39	38	36	35	34	32
			Crew Cab 1LT	47	47	45	44	41	39	38	36
			Crew Cab 2LT	44	44	42	41	39	37	36	34
			Crew Cab 3LT	46	46	44	43	41	39	38	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COLORADO 4WD									
			Reg Cab Work Truck	38	38	36	35	33	32	31	30
			Reg Cab 1LT	39	39	37	36	34	33	32	30
			Ext Cab Work Truck	44	44	42	41	39	37	36	33
			Ext Cab 1LT	44	44	42	41	39	37	36	34
			Ext Cab 2LT	42	42	40	39	37	35	34	32
			Crew Cab 1LT	50	50	48	46	43	41	40	38
			Crew Cab 2LT	48	48	46	44	41	39	38	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		EQUINOX 2WD									
			4dr Wgn LS	58	58	55	53	49	47	45	41
			4dr Wgn 1LT	55	55	53	51	47	45	43	39
			4dr Wgn 2LT	54	54	52	50	46	44	42	39
			4dr Wgn LTZ	53	53	51	49	45	43	41	37
		EQUINOX AWD									
			4dr Wgn LS	58	58	55	53	49	47	45	41
			4dr Wgn 1LT	56	56	53	51	47	45	43	39
			4dr Wgn 2LT	55	55	53	51	47	45	43	39
			4dr Wgn LTZ	53	53	51	49	45	43	41	37

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	EXPRESS CARGO VAN									
			3dr Van 1500	40	40	38	36	32	30	29	27
			3dr Van 2500 135wb	38	38	36	34	31	29	28	25
			3dr Van 2500 155wb	36	36	34	33	30	28	27	24
			3dr Van 3500 135wb	35	35	33	32	29	27	26	24
			3dr Van 3500 155wb	34	34	32	31	29	27	26	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD									
			3dr Van 1500	40	40	38	36	32	30	29	27
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER									
			3dr Van 1500 LS	34	34	32	31	28	26	25	23
			3dr Van 1500 LT	36	36	34	33	30	28	27	24
			3dr Van 2500 LS	32	32	30	29	27	26	25	23
			3dr Van 2500 LT	33	33	31	30	28	26	25	23
			3dr Van 3500 135wb 1LS	32	32	30	29	26	25	24	22
			3dr Van 3500 135wb LT	32	32	30	29	26	25	24	22
			3dr Van 3500 155wb 1LS	31	31	29	28	25	24	23	21
			3dr Van 3500 155wb LT	32	32	30	29	26	25	24	22
			3dr Van 3500 135wb 2LS	30	30	28	27	24	23	22	20
			3dr Van 3500 135wb 2LT	31	31	29	28	25	24	23	22
			3dr Van 3500 155wb 2LS	29	29	27	26	23	22	21	20
			3dr Van 3500 155wb 2LT	32	32	30	29	26	25	24	22
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD									
			3dr Van 1500 LS	35	35	33	32	29	27	26	24
			3dr Van 1500 LT	37	37	35	33	30	28	27	25
			deduct with Conversion	4	4	4	4	4	4	4	4
		SILVERADO 1500 2WD									
			Reg Cab Work Truck	41	41	39	38	35	33	32	30
			Reg Cab LT	39	39	37	36	34	32	31	29
			Ext Cab Work Truck	44	44	42	41	38	36	35	33
			Ext Cab LS	45	45	43	42	39	37	36	33
			Ext Cab LT	45	45	43	42	39	37	36	33
			Ext Cab LTZ	44	44	42	41	38	36	35	32
			Crew Cab Work Truck	46	46	44	43	40	38	37	34
			Crew Cab LS	47	47	45	44	41	39	38	35
			Crew Cab LT	48	48	46	44	41	39	38	35
			Crew Cab LTZ	45	45	43	41	38	36	35	33

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 1500 4WD									
			Reg Cab Work Truck	46	46	44	43	40	38	37	34
			Reg Cab LT	44	44	42	41	38	36	35	32
			Ext Cab Work Truck	48	48	46	45	42	40	38	35
			Ext Cab LS	49	49	47	45	42	40	39	36
			Ext Cab LT	49	49	47	45	42	40	39	36
			Ext Cab LTZ	48	48	46	44	41	39	38	35
			Crew Cab Work Truck	49	49	47	45	42	40	39	36
			Crew Cab LS	51	51	49	47	44	42	41	38
			Crew Cab LT	51	51	49	47	44	42	41	38
			Crew Cab LTZ	49	49	47	46	43	41	39	36
		SILVERADO 1500 HYBRID 2WD									
			Crew Cab 1HY	51	51	49	47	43	41	40	37
			Crew Cab 2HY	50	50	48	46	42	40	39	36
		SILVERADO 1500 HYBRID 4WD									
			Crew Cab 1HY	54	54	52	50	46	44	42	39
			Crew Cab 2HY	53	53	51	49	45	43	41	38
		SILVERADO 2500HD 2WD									
			Reg Cab Work Truck	40	40	38	37	34	32	31	29
			Reg Cab LT	41	41	39	38	35	33	32	30
			Ext Cab Work Truck	45	45	43	42	39	37	36	33
			Ext Cab LT	45	45	43	42	39	37	36	33
			Ext Cab LTZ	45	45	43	42	39	37	36	33
			Crew Cab Work Truck	50	50	48	46	43	41	40	37
			Crew Cab LT	55	55	53	51	47	45	43	40
			Crew Cab LTZ	50	50	48	46	43	41	40	37
		SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	45	45	43	42	39	37	36	33
			Reg Cab LT	47	47	45	43	40	38	37	34
			Ext Cab Work Truck	50	50	48	46	43	41	40	37
			Ext Cab LT	48	48	46	44	41	39	38	35
			Ext Cab LTZ	50	50	48	46	43	41	40	37
			Crew Cab Work Truck	55	55	53	51	47	45	43	40
			Crew Cab LT	53	53	51	49	46	44	42	39
			Crew Cab LTZ	52	52	50	48	44	42	41	38

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD									
			Reg Cab Work Truck	44	44	42	40	37	35	34	32
			Reg Cab LT	43	43	41	40	37	35	34	31
			Ext Cab Work Truck	49	49	47	45	42	40	39	36
			Ext Cab LT	48	48	46	44	41	39	38	35
			Ext Cab LTZ	48	48	46	44	41	39	38	35
			Crew Cab Work Truck	51	51	49	47	44	42	40	37
			Crew Cab LT	50	50	48	46	43	41	40	37
			Crew Cab LTZ	49	49	47	45	42	40	39	36
		SILVERADO 3500HD 4WD									
			Reg Cab Work Truck	50	50	48	46	43	41	39	36
			Reg Cab LT	51	51	49	47	44	42	41	38
			Ext Cab Work Truck	53	53	51	49	46	44	42	39
			Ext Cab LT	53	53	51	49	46	44	42	39
			Ext Cab LTZ	51	51	49	47	44	42	40	37
			Crew Cab Work Truck	56	56	54	52	48	46	44	41
			Crew Cab LT	54	54	52	50	46	44	42	39
			Crew Cab LTZ	52	52	50	48	45	43	42	39
		SUBURBAN 2WD									
			4dr Wgn 1500 LS	45	45	43	42	39	38	36	33
			4dr Wgn 1500 LT	45	45	43	42	39	38	36	33
			4dr Wgn 1500 LTZ	43	43	41	40	37	36	34	32
			4dr Wgn 2500 LS	45	45	43	42	39	38	36	33
			4dr Wgn 2500 LT	45	45	43	42	39	38	36	33
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD									
			4dr Wgn 1500 LS	48	48	46	45	42	41	39	36
			4dr Wgn 1500 LT	47	47	45	44	41	40	38	35
			4dr Wgn 1500 LTZ	46	46	44	43	40	39	37	34
			4dr Wgn 2500 LS	47	47	45	43	40	39	37	34
			4dr Wgn 2500 LT	47	47	45	44	41	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD									
			4dr Wgn 1500 LS	44	44	42	41	38	37	35	32
			4dr Wgn 1500 LT	45	45	43	42	39	38	36	34
			4dr Wgn 1500 LTZ	43	43	41	40	37	36	34	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD									
			4dr Wgn 1500 LS	47	47	45	44	41	40	38	35
			4dr Wgn 1500 LT	47	47	45	44	41	40	38	35
			4dr Wgn 1500 LTZ	44	44	42	41	38	37	35	33
			deduct with Conversion	4	4	4	4	4	4	4	4

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	CHEVROLET TRUCKS	TAHOE HYBRID 2WD									
			4dr Wgn	46	46	44	43	40	39	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD									
			4dr Wgn	48	48	46	44	41	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		TRAVERSE 2WD									
			4dr Wgn LS	55	55	52	50	46	44	42	39
			4dr Wgn 1LT	51	51	48	46	42	40	39	36
			4dr Wgn 2LT	50	50	48	46	42	40	38	35
			4dr Wgn LTZ	52	52	49	47	43	41	39	36
		TRAVERSE AWD									
			4dr Wgn LS	57	57	54	52	48	46	44	40
			4dr Wgn 1LT	54	54	51	49	45	43	41	38
			4dr Wgn 2LT	52	52	49	47	43	41	39	36
			4dr Wgn LTZ	54	54	51	49	45	43	41	38
	GMC TRUCKS										
		ACADIA 2WD									
			4dr SL	55	55	53	51	47	45	43	39
			4dr SLE	54	54	52	50	46	44	42	38
			4dr SLT1	54	54	51	49	45	43	41	38
			4dr SLT2	51	51	49	47	43	41	39	36
			4dr Denali	51	51	49	47	43	41	39	36
		ACADIA AWD									
			4dr SL	56	56	54	52	48	46	44	40
			4dr SLE	55	55	53	51	47	45	43	39
			4dr SLT1	53	53	51	49	45	43	41	38
			4dr SLT2	52	52	50	48	44	42	40	37
			4dr Denali	52	52	50	48	44	42	40	37
		CANYON 2WD									
			Reg Cab Work Truck	36	36	35	34	32	31	30	28
			Reg Cab SLE1	38	38	36	35	33	32	31	30
			Ext Cab Work Truck	43	43	41	40	38	36	35	33
			Ext Cab SLE1	43	43	41	40	38	36	35	33
			Crew Cab SLE1	48	48	46	44	41	40	39	37
			Crew Cab SLE2	47	47	45	44	41	39	38	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	CANYON 4WD									
			Reg Cab Work Truck	40	40	38	37	34	33	32	30
			Reg Cab SLE1	41	41	39	38	35	34	33	32
			Ext Cab Work Truck	45	45	43	42	40	38	37	34
			Ext Cab SLE1	45	45	43	42	39	37	36	34
			Ext Cab SLE2	44	44	42	41	39	37	36	33
			Crew Cab SLE1	50	50	48	47	44	42	41	39
			Crew Cab SLE2	49	49	47	45	42	40	39	37
			Crew Cab SLT	49	49	47	45	42	41	40	38
		SAVANA CARGO VAN									
			3dr Van 1500	40	40	38	36	32	30	29	27
			3dr Van 2500 135wb	37	37	35	34	31	29	28	25
			3dr Van 2500 155wb	36	36	34	33	30	28	27	24
			3dr Van 3500 135wb	36	36	34	33	30	28	27	24
			3dr Van 3500 155wb	36	36	34	33	30	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA CARGO VAN AWD									
			3dr Van 1500	37	37	35	34	31	29	28	25
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER									
			3dr Van 1500 LS	34	34	32	31	28	26	25	23
			3dr Van 1500 LT	35	35	33	32	29	27	26	24
			3dr Van 2500 LS	35	35	33	32	29	27	26	24
			3dr Van 2500 LT	35	35	33	32	29	27	26	24
			3dr Van 3500 135wb 1LS	32	32	30	29	27	26	25	23
			3dr Van 3500 135wb 1LT	33	33	31	30	27	26	25	23
			3dr Van 3500 135wb 2LS	31	31	29	28	25	24	23	22
			3dr Van 3500 135wb 2LT	31	31	29	28	25	24	23	21
			3dr Van 3500 155wb 1LS	35	35	33	32	30	28	27	24
			3dr Van 3500 155wb 1LT	38	38	36	34	31	29	28	26
			3dr Van 3500 155wb 2LS	31	31	29	28	25	24	23	22
			3dr Van 3500 155wb 2LT	33	33	31	30	27	26	25	23
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD									
			3dr Van 1500 LS	34	34	32	31	29	27	26	23
			3dr Van 1500 LT	36	36	34	33	30	28	27	24
			deduct with Conversion	4	4	4	4	4	4	4	4



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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 1500 2WD									
			Reg Cab Work Truck	43	43	41	39	36	34	33	31
			Reg Cab SLE	39	39	37	36	33	31	30	28
			Ext Cab Work Truck	45	45	43	42	39	37	36	33
			Ext Cab SL	46	46	44	42	39	37	36	33
			Ext Cab SLE	44	44	42	41	38	36	35	32
			Ext Cab SLT	44	44	42	40	37	35	34	32
			Crew Cab Work Truck	48	48	46	44	41	39	37	34
			Crew Cab SL	49	49	47	45	42	40	38	35
			Crew Cab SLE	47	47	45	43	40	38	37	34
			Crew Cab SLT	46	46	44	42	39	37	36	33
		SIERRA 1500 4WD									
			Reg Cab Work Truck	48	48	46	44	41	39	37	34
			Reg Cab SLE	45	45	43	41	38	36	35	32
			Ext Cab Work Truck	50	50	48	46	43	41	39	36
			Ext Cab SL	51	51	49	47	44	42	40	37
			Ext Cab SLE	51	51	49	47	43	41	40	37
			Ext Cab SLT	49	49	47	45	42	40	38	35
			Crew Cab Work Truck	52	52	50	48	44	42	40	37
			Crew Cab SL	54	54	52	50	46	44	42	39
			Crew Cab SLE	51	51	49	47	43	41	40	37
			Crew Cab SLT	49	49	47	45	42	40	39	36
		SIERRA 1500 DENALI 2WD									
			Crew Cab	46	46	44	43	40	38	37	34
		SIERRA 1500 DENALI 4WD									
			Crew Cab	50	50	48	46	42	40	39	36
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	51	51	49	47	43	41	39	36
			Crew Cab 3HB	50	50	48	46	42	40	38	35
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	56	56	53	51	47	45	43	39
			Crew Cab 3HB	54	54	52	50	46	44	42	38
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	42	42	40	38	35	33	32	30
			Reg Cab SLE	43	43	41	39	36	34	33	31
			Ext Cab Work Truck	46	46	44	42	39	37	36	33
			Ext Cab SLE	45	45	43	41	38	36	35	32
			Ext Cab SLT	46	46	44	42	39	37	36	33
			Crew Cab Work Truck	52	52	50	48	44	42	40	37
			Crew Cab SLE	55	55	52	50	46	44	42	39
			Crew Cab SLT	50	50	48	46	43	41	39	36

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	SIERRA 2500HD 4WD									
			Reg Cab Work Truck	47	47	45	43	40	38	37	34
			Reg Cab SLE	47	47	45	43	40	38	37	34
			Ext Cab Work Truck	50	50	48	46	43	41	39	36
			Ext Cab SLE	48	48	46	44	41	39	38	35
			Ext Cab SLT	46	46	44	42	39	37	36	33
			Crew Cab Work Truck	56	56	54	52	48	46	44	41
			Crew Cab SLE	53	53	51	49	45	43	41	38
			Crew Cab SLT	52	52	50	48	45	43	41	38
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	52	52	50	48	44	42	41	38
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	53	53	51	49	46	44	42	39
		SIERRA 3500HD 2WD									
			Reg Cab Work Truck	45	45	43	41	38	36	35	32
			Reg Cab SLE	46	46	44	42	39	37	36	33
			Ext Cab Work Truck	50	50	48	46	42	40	39	36
			Ext Cab SLE	49	49	47	45	41	39	38	35
			Ext Cab SLT	49	49	47	45	42	40	38	35
			Crew Cab Work Truck	54	54	52	50	46	44	42	39
			Crew Cab SLE	50	50	48	46	43	41	39	36
			Crew Cab SLT	50	50	48	46	42	40	39	36
		SIERRA 3500HD 4WD									
			Reg Cab Work Truck	52	52	49	47	43	41	40	37
			Reg Cab SLE	52	52	50	48	44	42	41	38
			Ext Cab Work Truck	55	55	52	50	46	44	42	39
			Ext Cab SLE	53	53	51	49	45	43	41	38
			Ext Cab SLT	52	52	50	48	44	42	41	38
			Crew Cab Work Truck	58	58	55	53	49	47	45	42
			Crew Cab SLE	54	54	51	49	45	43	42	39
			Crew Cab SLT	53	53	51	49	45	43	41	38
		SIERRA 3500HD DENALI 2WD									
			Crew Cab	61	61	58	56	52	50	48	45
		SIERRA 3500HD DENALI 4WD									
			Crew Cab	55	55	53	51	47	45	43	40
		TERRAIN 2WD									
			4dr Wgn SLE1	55	55	53	51	47	45	43	39
			4dr Wgn SLE2	55	55	52	50	46	44	42	39
			4dr Wgn SLT1	54	54	52	50	46	44	42	38
			4dr Wgn SLT2	53	53	50	48	44	42	40	37

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	GMC TRUCKS	TERRAIN AWD									
			4dr Wgn SLE1	56	56	53	51	47	45	43	39
			4dr Wgn SLE2	56	56	53	51	47	45	43	39
			4dr Wgn SLT1	55	55	52	50	46	44	42	39
			4dr Wgn SLT2	53	53	51	49	45	43	41	37
		YUKON 2WD									
			4dr Wgn SLE	45	45	43	42	39	38	36	33
			4dr Wgn SLT	42	42	40	39	36	35	33	31
			4dr Wgn Denali	46	46	44	43	40	39	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	45	45	43	42	39	38	36	33
			4dr Wgn SLT	45	45	43	42	39	38	36	33
			4dr Wgn Denali	47	47	45	44	41	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	46	46	44	42	39	38	36	33
			4dr Wgn Denali	47	47	45	44	41	40	37	34
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	48	48	46	44	41	40	37	34
			4dr Wgn Denali	48	48	46	44	41	40	38	35
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	42	42	40	39	36	35	33	31
			4dr Wgn 1500 SLT	39	39	37	36	34	33	31	29
			4dr Wgn 2500 SLE	41	41	39	38	36	35	33	30
			4dr Wgn 2500 SLT	40	40	38	37	35	34	32	30
			4dr Wgn Denali	43	43	41	40	37	36	34	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	44	44	42	41	38	37	35	33
			4dr Wgn 1500 SLT	43	43	41	40	38	37	35	32
			4dr Wgn 2500 SLE	43	43	41	40	37	36	34	32
			4dr Wgn 2500 SLT	43	43	41	40	37	36	34	32
			4dr Wgn Denali	45	45	43	42	39	38	36	33
			deduct with Conversion	4	4	4	4	4	4	4	4

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	BUICK	ENCLAVE 2WD									
			4dr Wgn CX	46	46	44	42	39	37	35	32
			4dr Wgn CXL1	44	44	42	40	37	35	34	31
			4dr Wgn CXL2	44	44	42	40	37	35	34	31
		ENCLAVE AWD									
			4dr Wgn CX	44	44	42	40	37	35	33	30
			4dr Wgn CXL1	42	42	40	39	36	34	32	29
			4dr Wgn CXL2	42	42	40	39	36	34	32	29
		LACROSSE									
			4dr Sdn CX	38	38	36	35	33	31	30	28
			4dr Sdn CXL	41	41	39	38	35	33	32	30
			4dr Sdn CXL AWD	39	39	37	36	33	31	30	28
			4dr Sdn CXS	41	41	39	38	36	34	33	31
		LUCERNE									
			4dr Sdn CX	32	32	31	30	28	26	25	23
			4dr Sdn CXL	32	32	31	30	29	27	26	24
			4dr Sdn CXL Premium	32	32	31	30	28	26	25	23
			4dr Sdn Super	31	31	30	29	27	25	24	22
		REGAL									
			4dr Sdn CXL RL1	44	44	42	41	39	37	36	34
			4dr Sdn CXL RL2	45	45	43	42	39	37	36	34
			4dr Sdn CXL RL3	43	43	41	40	38	36	35	33
			4dr Sdn CXL RL4	43	43	41	40	38	36	35	33
			4dr Sdn CXL RL5	44	44	42	41	38	36	35	33
			4dr Sdn CXL RL6	43	43	41	40	37	36	35	33
			4dr Sdn CXL Turbo TO1	45	45	43	42	39	37	36	34
			4dr Sdn CXL Turbo TO2	45	45	43	42	39	37	36	34
			4dr Sdn CXL Turbo TO3	44	44	42	41	38	36	35	33
			4dr Sdn CXL Turbo TO4	43	43	41	40	38	36	35	33
			4dr Sdn CXL Turbo TO5	43	43	41	40	38	36	35	33
			4dr Sdn CXL Turbo TO6	43	43	41	40	38	36	35	33
			4dr Sdn CXL Turbo TO7	43	43	41	40	37	36	35	33
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CADILLAC										
		CTS COUPE									
			2dr Cpe RWD	45	45	44	43	41	39	37	34
			2dr Cpe Performance	42	42	41	40	38	36	35	32
			2dr Cpe Premium	41	41	39	38	36	34	33	31
			2dr Cpe AWD	46	46	44	43	41	39	38	35
			2dr Cpe Performance AWD	42	42	41	40	38	36	35	32
			2dr Cpe Premium AWD	41	41	40	39	37	35	34	31
			2dr Cpe V	41	41	39	38	36	34	33	30
			deduct w/o AutoTran (ex CPE V)	3	2	2	2	2	2	2	2
		CTS SEDAN									
			4dr Sdn 3.0L	40	40	38	37	35	33	32	30
			4dr Sdn 3.0L Luxury	39	39	37	36	34	32	31	29
			4dr Sdn 3.0L Performance	39	39	37	36	34	32	31	29
			4dr Sdn 3.6L Performance	40	40	38	37	35	33	32	30
			4dr Sdn 3.6L Premium	38	38	36	35	33	32	31	29
			4dr Sdn 3.0L AWD	41	41	39	38	36	34	33	31
			4dr Sdn 3.0L Luxury AWD	41	41	39	38	36	34	33	31
			4dr Sdn 3.0L Performance AWD	41	41	39	38	36	34	33	30
			4dr Sdn 3.6L Performance AWD	41	41	39	38	36	34	33	31
			4dr Sdn 3.6L Premium AWD	40	40	38	37	35	33	32	30
			4dr Sdn V	39	39	37	36	34	32	31	29
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CTS WAGON									
			4dr Wgn 3.0L	39	39	37	36	34	32	31	29
			4dr Wgn 3.0L Luxury	38	38	37	36	34	32	31	29
			4dr Wgn 3.0L Performance	37	37	36	35	33	32	31	29
			4dr Wgn 3.6L Performance	38	38	37	36	34	32	31	29
			4dr Wgn 3.6L Premium	37	37	36	35	33	31	30	28
			4dr Wgn 3.0L AWD	40	40	38	37	35	33	32	30
			4dr Wgn 3.0L Luxury AWD	40	40	38	37	35	33	32	30
			4dr Wgn 3.0L Performance AWD	39	39	37	36	34	32	31	29
			4dr Wgn 3.6L Performance AWD	37	37	36	35	33	32	31	29
			4dr Wgn 3.6L Premium AWD	39	39	37	36	34	32	31	29
			4dr Wgn V	39	39	37	36	34	32	31	29
		DTS									
			4dr Sdn Base	26	26	25	24	22	21	20	18
			4dr Sdn Luxury	26	26	25	24	23	21	20	18
			4dr Sdn Premium	27	27	26	25	23	22	21	19
			4dr Sdn Platinum	27	27	26	25	23	21	20	18
			4dr Sdn Livery	25	25	24	23	22	20	19	17

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CADILLAC	ESCALADE 2WD									
			4dr Wgn Base	38	38	36	35	33	32	31	29
			4dr Wgn Luxury	37	37	36	35	33	31	30	28
			4dr Wgn Premium	37	37	36	35	33	31	30	28
			4dr Wgn Platinum Edition	35	35	34	33	31	29	28	26
			4dr Wgn ESV Base	40	40	38	37	35	33	32	30
			4dr Wgn ESV Luxury	38	38	36	35	33	31	30	28
			4dr Wgn ESV Premium	37	37	36	35	33	31	30	28
			4dr Wgn ESV Platinum Edition	35	35	34	33	31	30	29	27
		ESCALADE AWD									
			4dr Wgn Base	38	38	36	35	33	32	31	29
			4dr Wgn Luxury	38	38	36	35	33	31	30	28
			4dr Wgn Premium	37	37	36	35	33	31	30	28
			4dr Wgn Platinum Edition	35	35	34	33	31	30	29	27
			4dr Wgn ESV Base	40	40	38	37	35	33	32	30
			4dr Wgn ESV Luxury	38	38	36	35	33	31	30	28
			4dr Wgn ESV Premium	37	37	36	35	33	31	30	28
			4dr Wgn ESV Platinum Edition	36	36	34	33	31	30	29	27
			4dr Wgn EXT Base	44	44	42	41	39	37	36	33
			4dr Wgn EXT Luxury	42	42	40	39	37	35	34	32
			4dr Wgn EXT Premium	42	42	40	39	37	35	34	32
		ESCALADE HYBRID 2WD									
			4dr Wgn	40	40	38	37	35	33	32	30
			4dr Wgn Platinum	38	38	36	35	33	31	30	28
		ESCALADE HYBRID 4WD									
			4dr Wgn	41	41	39	38	36	34	33	30
			4dr Wgn Platinum	38	38	36	35	33	31	30	28
		SRX 2WD									
			4dr Wgn Base	49	49	46	44	40	38	37	34
			4dr Wgn Luxury	49	49	46	44	40	38	36	33
			4dr Wgn Performance	46	46	43	41	37	35	34	32
			4dr Wgn Premium	45	45	43	41	37	35	34	31
		SRX AWD									
			4dr Wgn Luxury	48	48	45	43	39	37	36	33
			4dr Wgn Performance	44	44	42	40	36	34	33	30
			4dr Wgn Premium	43	43	41	39	36	34	33	30
			4dr Wgn Turbo Performance	44	44	42	40	36	34	33	30
			4dr Wgn Turbo Premium	43	43	41	39	36	34	33	30

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CADILLAC	STS	4dr Sdn 1SA V6	29	29	27	26	23	21	20	18
			4dr Sdn 1SA V6 AWD	30	30	28	26	23	22	21	19
			4dr Sdn 1SB V6	28	28	26	25	23	21	20	18
			4dr Sdn 1SB V6 AWD	29	29	27	26	23	21	20	18
			4dr Sdn 1SC V6	29	29	27	26	23	21	20	18
	CHEVROLET	AVEO	4dr Sdn LS	26	26	24	23	20	19	18	17
			4dr Sdn 1LT	32	32	30	28	25	24	23	21
			4dr Sdn 2LT	33	33	31	29	26	25	24	22
			5dr HB LS	27	27	25	24	21	20	19	17
			5dr HB 1LT	32	32	30	28	25	24	23	21
			5dr HB 2LT	33	33	31	29	26	25	24	22
			deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2	2
		CAMARO	2dr Cpe 1LS	48	48	46	45	43	41	39	36
			2dr Cpe 2LS	49	49	47	46	43	41	39	36
			2dr Cpe 1LT	50	50	48	47	45	43	41	37
			2dr Conv 1LT	43	43	41	40	38	36	35	32
			2dr Cpe 2LT	48	48	46	45	43	41	39	36
			2dr Conv 2LT	43	43	41	40	38	36	34	31
			2dr Cpe 1SS	54	54	52	51	48	46	44	41
			2dr Conv 1SS	49	49	47	46	43	41	39	36
			2dr Cpe 2SS	50	50	48	47	45	43	41	38
			2dr Conv 2SS	47	47	45	44	42	40	38	34
		CORVETTE	2dr Cpe	44	44	43	42	40	38	37	34
			2dr Cpe Z16 Grand Sport	41	41	40	39	37	35	34	32
			2dr Conv	43	43	42	41	39	37	36	34
			2dr Conv Z16 Grand Sport	41	41	40	39	37	35	34	32
			2dr Cpe Z06	44	44	42	41	39	37	36	33
			2dr Cpe ZR1	38	38	36	35	33	32	31	29
		CRUZE	4dr Sdn LS	49	49	47	45	41	39	37	34
			4dr Sdn 1FL	49	49	47	45	41	39	37	34
			4dr Sdn 1LT	50	50	47	45	41	39	37	34
			4dr Sdn 2LT	48	48	46	44	40	38	36	33
			4dr Sdn LTZ	46	46	44	42	39	37	35	32
			4dr Sdn ECO	49	49	47	45	41	39	37	34
			deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET	IMPALA	4dr Sdn LS	29	29	28	28	28	26	25	23
			4dr Sdn LT	29	29	28	28	27	26	25	23
			4dr Sdn LTZ	29	29	28	28	27	25	24	22
		MALIBU	4dr Sdn 1FL	39	39	37	36	34	32	31	29
			4dr Sdn LS	40	40	38	37	34	32	31	29
			4dr Sdn 1LT	40	40	38	37	34	32	31	29
			4dr Sdn 2LT	38	38	36	35	33	31	30	28
			4dr Sdn LTZ	40	40	38	37	35	33	32	29
	CHEVROLET TRUCKS	AVALANCHE 2WD	Crew Cab LS	36	36	35	34	32	31	30	28
			Crew Cab LT	35	35	34	33	32	30	29	27
			Crew Cab LTZ	33	33	32	31	30	29	28	26
		AVALANCHE 4WD	Crew Cab LS	38	38	36	35	33	32	31	29
			Crew Cab LT	36	36	35	34	32	31	30	28
			Crew Cab LTZ	34	34	33	32	31	29	28	26
		COLORADO 2WD	Reg Cab Work Truck	29	29	28	27	25	24	23	22
			Reg Cab 1LT	31	31	30	29	27	26	25	23
			Ext Cab Work Truck	31	31	30	29	27	26	25	23
			Ext Cab 1LT	32	32	31	30	28	27	26	24
			Ext Cab 2LT	31	31	30	29	27	26	25	23
			Ext Cab 3LT	34	34	33	32	30	29	28	26
			Crew Cab 1LT	36	36	35	34	32	31	30	28
			Crew Cab 2LT	34	34	33	32	30	29	28	26
			Crew Cab 3LT	37	37	35	34	32	31	30	28
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COLORADO 4WD	Reg Cab Work Truck	32	32	31	30	29	28	27	25
			Reg Cab 1LT	33	33	32	31	29	28	27	25
			Ext Cab Work Truck	39	39	37	36	34	33	32	30
			Ext Cab 1LT	40	40	38	37	34	33	32	31
			Ext Cab 2LT	38	38	36	35	32	31	30	29
			Crew Cab 1LT	41	41	39	38	36	35	34	32
			Crew Cab 2LT	40	40	38	37	35	34	33	31
			deduct w/o AutoTran	3	2	2	2	2	2	2	2



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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	EQUINOX 2WD									
			4dr Wgn LS	50	50	48	46	43	41	39	35
			4dr Wgn 1LT	47	47	45	43	40	38	37	34
			4dr Wgn 2LT	46	46	44	43	40	38	36	33
			4dr Wgn LTZ	46	46	44	42	39	37	36	33
		EQUINOX AWD									
			4dr Wgn LS	51	51	49	47	43	41	39	36
			4dr Wgn 1LT	48	48	46	44	40	38	37	34
			4dr Wgn 2LT	47	47	45	43	40	38	36	33
			4dr Wgn LTZ	44	44	42	41	38	36	34	31
		EXPRESS CARGO VAN									
			3dr Van 1500	30	30	28	27	24	23	22	20
			3dr Van 2500 135wb	30	30	28	27	24	23	22	20
			3dr Van 2500 155wb	28	28	26	25	23	22	21	19
			3dr Van 3500 135wb	27	27	26	25	23	22	21	19
			3dr Van 3500 155wb	27	27	26	25	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS CARGO VAN AWD									
			3dr Van 1500	28	28	26	25	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER									
			3dr Van 1500 LS	26	26	25	24	22	21	20	18
			3dr Van 1500 LT	29	29	27	26	23	22	21	20
			3dr Van 2500 LS	28	28	26	25	23	22	21	19
			3dr Van 2500 LT	32	32	30	29	26	25	24	22
			3dr Van 3500 135wb 1LS	28	28	26	25	23	22	21	19
			3dr Van 3500 135wb LT	29	29	27	26	23	22	21	20
			3dr Van 3500 155wb 1LS	27	27	26	25	23	22	21	19
			3dr Van 3500 155wb LT	29	29	27	26	23	22	21	20
			3dr Van 3500 135wb 2LS	26	26	25	24	22	21	20	18
			3dr Van 3500 135wb 2LT	28	28	26	25	23	22	21	19
			3dr Van 3500 155wb 2LS	27	27	26	25	23	22	21	19
			3dr Van 3500 155wb 2LT	29	29	27	26	23	22	21	20
			deduct with Conversion	4	4	4	4	4	4	4	4
		EXPRESS PASSENGER AWD									
			3dr Van 1500 LS	28	28	26	25	23	22	21	19
			3dr Van 1500 LT	31	31	29	28	25	24	23	21
			deduct with Conversion	4	4	4	4	4	4	4	4

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	HHR									
			4dr Wgn LS	33	33	31	30	28	27	26	24
			4dr Wgn Panel LS	31	31	30	29	27	26	25	23
			4dr Wgn 1LT	33	33	32	31	29	27	26	24
			4dr Wgn 2LT	35	35	33	32	29	28	27	26
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>SILVERADO 1500 2WD</b>									
			Reg Cab Work Truck	35	35	33	32	30	28	27	25
			Reg Cab LT	35	35	33	32	30	29	28	26
			Ext Cab Work Truck	36	36	34	33	31	29	28	26
			Ext Cab LS	40	40	38	37	34	32	31	29
			Ext Cab LT	39	39	37	36	33	31	30	28
			Ext Cab LTZ	38	38	36	35	33	31	30	28
			Crew Cab Work Truck	38	38	36	35	32	31	30	28
			Crew Cab LS	40	40	38	37	35	33	32	30
			Crew Cab LT	40	40	38	37	34	33	32	30
			Crew Cab LTZ	37	37	35	34	32	31	30	28
		<b>SILVERADO 1500 4WD</b>									
			Reg Cab Work Truck	40	40	38	37	34	32	31	29
			Reg Cab LT	38	38	36	35	33	31	30	28
			Ext Cab Work Truck	40	40	38	37	35	33	32	30
			Ext Cab LS	43	43	41	40	37	35	34	31
			Ext Cab LT	42	42	40	39	36	34	33	31
			Ext Cab LTZ	42	42	40	39	36	34	33	31
			Crew Cab Work Truck	41	41	39	38	35	33	32	30
			Crew Cab LS	44	44	42	41	38	36	35	32
			Crew Cab LT	42	42	40	39	36	34	33	31
			Crew Cab LTZ	41	41	39	38	36	34	33	30
		<b>SILVERADO 1500 HYBRID 2WD</b>									
			Crew Cab 1HY	42	42	40	39	36	34	33	30
			Crew Cab 2HY	42	42	40	39	36	34	33	30
		<b>SILVERADO 1500 HYBRID 4WD</b>									
			Crew Cab 1HY	45	45	43	41	38	36	35	32
			Crew Cab 2HY	44	44	42	41	38	36	35	32
		<b>SILVERADO 2500HD 2WD</b>									
			Reg Cab Work Truck	33	33	31	30	28	27	26	24
			Reg Cab LT	36	36	34	33	31	29	28	26
			Ext Cab Work Truck	36	36	34	33	31	30	29	27
			Ext Cab LT	38	38	36	35	33	31	30	28
			Ext Cab LTZ	39	39	37	36	33	31	30	28
			Crew Cab Work Truck	42	42	40	39	36	34	33	31
			Crew Cab LT	45	45	43	41	38	36	35	33
			Crew Cab LTZ	44	44	42	41	38	36	35	33

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 2500HD 4WD									
			Reg Cab Work Truck	38	38	36	35	33	31	30	28
			Reg Cab LT	39	39	37	36	34	32	31	29
			Ext Cab Work Truck	40	40	38	37	35	33	32	30
			Ext Cab LT	41	41	39	38	35	33	32	30
			Ext Cab LTZ	41	41	39	38	35	33	32	30
			Crew Cab Work Truck	46	46	44	43	40	38	37	34
			Crew Cab LT	46	46	44	42	39	37	36	34
			Crew Cab LTZ	45	45	43	42	39	37	36	33
		SILVERADO 3500HD 2WD									
			Reg Cab SRW Work Truck	34	34	32	31	29	28	27	25
			Reg Cab DRW Work Truck	34	34	32	31	29	28	27	25
			Reg Cab SRW LT	37	37	35	34	32	30	29	27
			Reg Cab DRW LT	37	37	35	34	31	30	29	27
			Ext Cab SRW Work Truck	38	38	36	35	33	31	30	28
			Ext Cab DRW Work Truck	38	38	36	35	33	31	30	28
			Ext Cab SRW LT	40	40	38	37	35	33	32	29
			Ext Cab DRW LT	39	39	37	36	33	32	31	29
			Ext Cab SRW LTZ	41	41	39	38	35	33	32	30
			Ext Cab DRW LTZ	41	41	39	38	36	34	33	30
			Crew Cab SRW Work Truck	44	44	42	41	38	36	35	32
			Crew Cab DRW Work Truck	44	44	42	41	38	36	35	32
			Crew Cab SRW LT	45	45	43	41	38	36	35	33
			Crew Cab DRW LT	44	44	42	41	38	36	35	32
			Crew Cab SRW LTZ	44	44	42	41	38	36	35	33
			Crew Cab DRW LTZ	44	44	42	41	38	36	35	33
		SILVERADO 3500HD 4WD									
			Reg Cab SRW Work Truck	37	37	35	34	32	30	29	27
			Reg Cab DRW Work Truck	36	36	34	33	31	29	28	26
			Reg Cab SRW LT	43	43	41	40	37	35	34	31
			Reg Cab DRW LT	41	41	39	38	35	33	32	30
			Ext Cab SRW Work Truck	42	42	40	39	36	34	33	31
			Ext Cab DRW Work Truck	42	42	40	39	36	34	33	31
			Ext Cab SRW LT	44	44	42	41	38	36	35	32
			Ext Cab DRW LT	41	41	39	38	36	34	33	30
			Ext Cab SRW LTZ	43	43	41	40	37	35	34	31
			Ext Cab DRW LTZ	44	44	42	40	37	35	34	32

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	SILVERADO 3500HD 4WD	Crew Cab SRW Work Truck	46	46	44	43	40	38	37	34
			Crew Cab DRW Work Truck	47	47	45	43	40	38	37	34
			Crew Cab SRW LT	48	48	46	44	41	39	38	35
			Crew Cab DRW LT	45	45	43	42	39	37	36	33
			Crew Cab SRW LTZ	45	45	43	42	39	37	36	33
			Crew Cab DRW LTZ	47	47	45	43	40	38	37	34
		SUBURBAN 2WD	4dr Wgn 1500 LS	38	38	36	35	33	31	30	28
			4dr Wgn 1500 LT	38	38	36	35	33	31	30	28
			4dr Wgn 1500 LTZ	36	36	34	33	31	29	28	26
			4dr Wgn 2500 LS	38	38	36	35	33	31	30	28
			4dr Wgn 2500 LT	39	39	37	36	33	31	30	28
			deduct with Conversion	4	4	4	4	4	4	4	4
		SUBURBAN 4WD	4dr Wgn 1500 LS	41	41	39	38	36	34	33	31
			4dr Wgn 1500 LT	41	41	39	38	36	34	33	31
			4dr Wgn 1500 LTZ	38	38	36	35	33	32	31	29
			4dr Wgn 2500 LS	41	41	39	38	36	34	33	30
			4dr Wgn 2500 LT	42	42	40	39	36	34	33	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 2WD	4dr Wgn 1500 LS	39	39	37	36	34	32	31	29
			4dr Wgn 1500 LT	39	39	37	36	34	32	31	29
			4dr Wgn 1500 LTZ	36	36	35	34	32	30	29	27
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE 4WD	4dr Wgn 1500 LS	39	39	37	36	34	32	31	29
			4dr Wgn 1500 LT	41	41	39	38	35	33	32	30
			4dr Wgn 1500 LTZ	38	38	36	35	33	31	30	28
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 2WD	4dr Wgn	41	41	39	38	35	33	32	30
			deduct with Conversion	4	4	4	4	4	4	4	4
		TAHOE HYBRID 4WD	4dr Wgn	43	43	41	40	37	35	34	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		TRAVERSE 2WD	4dr Wgn LS	46	46	44	42	38	36	35	32
			4dr Wgn 1LT	44	44	42	40	37	35	34	31
			4dr Wgn 2LT	43	43	41	39	36	34	33	30
			4dr Wgn LTZ	44	44	42	40	37	35	34	31

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHEVROLET TRUCKS	TRAVERSE AWD									
			4dr Wgn LS	48	48	46	44	40	38	36	33
			4dr Wgn 1LT	46	46	44	42	38	36	35	32
			4dr Wgn 2LT	45	45	43	41	37	35	34	31
			4dr Wgn LTZ	45	45	43	41	38	36	35	32
	GMC TRUCKS										
		ACADIA 2WD									
			4dr Wgn SL	46	46	44	43	40	38	36	33
			4dr Wgn SLE	45	45	43	41	38	36	34	31
			4dr Wgn SLT1	45	45	43	41	38	36	34	31
			4dr Wgn SLT2	44	44	42	40	37	35	34	31
			4dr Wgn Denali	46	46	44	42	39	37	36	33
		ACADIA AWD									
			4dr Wgn SL	48	48	46	44	41	39	37	33
			4dr Wgn SLE	46	46	44	42	39	37	35	32
			4dr Wgn SLT1	46	46	44	42	39	37	35	32
			4dr Wgn SLT2	45	45	43	41	38	36	34	31
			4dr Wgn Denali	48	48	46	44	40	38	37	34
		CANYON 2WD									
			Reg Cab Work Truck	31	31	29	28	26	25	24	23
			Reg Cab SLE1	32	32	31	30	28	27	26	24
			Ext Cab Work Truck	32	32	31	30	29	28	27	25
			Ext Cab SLE1	32	32	31	30	29	28	27	25
			Ext Cab SLT	33	33	32	31	29	28	27	25
			Crew Cab SLE1	38	38	36	35	33	32	31	29
			Crew Cab SLT	35	35	34	33	31	30	29	27
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		CANYON 4WD									
			Reg Cab Work Truck	35	35	34	33	31	30	29	27
			Reg Cab SLE1	36	36	35	34	32	31	30	28
			Ext Cab Work Truck	40	40	38	37	34	33	32	31
			Ext Cab SLE1	40	40	38	37	35	34	33	31
			Ext Cab SLT	40	40	38	37	35	34	33	31
			Crew Cab SLE1	44	44	42	41	38	36	35	33
			Crew Cab SLT	41	41	39	38	36	35	34	32
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		SAVANA CARGO VAN									
			3dr Van 1500	30	30	28	27	24	23	22	21
			3dr Van 2500 135wb	29	29	27	26	24	23	22	20
			3dr Van 2500 155wb	28	28	26	25	23	22	21	19
			3dr Van 3500 135wb	28	28	26	25	23	22	21	19
			3dr Van 3500 155wb	28	28	26	25	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4	4

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	GMC TRUCKS	SAVANA CARGO VAN AWD									
			3dr Van 1500	28	28	26	25	23	22	21	19
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER									
			3dr Van 1500 LS	26	26	25	24	22	21	20	18
			3dr Van 1500 LT	29	29	27	26	24	23	22	20
			3dr Van 2500 LS	30	30	28	27	24	23	22	20
			3dr Van 2500 LT	32	32	30	29	27	26	25	23
			3dr Van 3500 135wb 1LS	28	28	26	25	23	22	21	19
			3dr Van 3500 135wb 1LT	29	29	27	26	23	22	21	20
			3dr Van 3500 135wb 2LS	28	28	26	25	23	22	21	19
			3dr Van 3500 135wb 2LT	29	29	27	26	23	22	21	20
			3dr Van 3500 155wb 1LS	28	28	26	25	23	22	21	19
			3dr Van 3500 155wb 1LT	29	29	27	26	24	23	22	20
			3dr Van 3500 155wb 2LS	28	28	26	25	23	22	21	19
			3dr Van 3500 155wb 2LT	29	29	27	26	23	22	21	20
			deduct with Conversion	4	4	4	4	4	4	4	4
		SAVANA PASSENGER AWD									
			3dr Van 1500 LS	27	27	25	24	22	21	20	18
			3dr Van 1500 LT	30	30	28	27	24	23	22	20
			deduct with Conversion	4	4	4	4	4	4	4	4
		SIERRA 1500 2WD									
			Reg Cab Work Truck	35	35	33	32	30	28	27	25
			Reg Cab SLE	34	34	32	31	29	28	27	25
			Ext Cab Work Truck	37	37	35	34	31	29	28	26
			Ext Cab SL	38	38	36	35	32	30	29	27
			Ext Cab SLE	38	38	36	35	33	31	30	28
			Ext Cab SLT	39	39	37	36	33	31	30	28
			Crew Cab Work Truck	38	38	36	35	33	31	30	28
			Crew Cab SL	41	41	39	38	35	33	32	30
			Crew Cab SLE	40	40	38	37	34	32	31	29
			Crew Cab SLT	38	38	36	35	32	30	29	27
		SIERRA 1500 4WD									
			Reg Cab Work Truck	40	40	38	37	34	32	31	29
			Reg Cab SLE	38	38	36	35	32	30	29	27
			Ext Cab Work Truck	41	41	39	38	35	33	32	29
			Ext Cab SL	43	43	41	40	37	35	34	31
			Ext Cab SLE	42	42	40	39	36	34	33	30
			Ext Cab SLT	42	42	40	39	36	34	33	30

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 1500 4WD	Crew Cab Work Truck	41	41	39	38	35	33	32	29
			Crew Cab SL	45	45	43	41	38	36	35	32
			Crew Cab SLE	42	42	40	39	36	34	33	31
			Crew Cab SLT	41	41	39	38	35	33	32	30
		SIERRA 1500 DENALI 2WD									
			Crew Cab	40	40	38	37	34	32	31	29
		SIERRA 1500 DENALI 4WD									
			Crew Cab	43	43	41	39	36	34	33	31
		SIERRA 1500 HYBRID 2WD									
			Crew Cab 3HA	42	42	40	38	35	33	32	29
			Crew Cab 3HB	42	42	40	38	35	33	32	29
		SIERRA 1500 HYBRID 4WD									
			Crew Cab 3HA	46	46	44	42	38	36	35	32
			Crew Cab 3HB	45	45	43	41	38	36	35	32
		SIERRA 2500HD 2WD									
			Reg Cab Work Truck	33	33	31	30	28	27	26	24
			Reg Cab SLE	35	35	33	32	30	28	27	25
			Ext Cab Work Truck	37	37	35	34	31	29	28	26
			Ext Cab SLE	37	37	35	34	31	29	28	26
			Ext Cab SLT	38	38	36	35	32	30	29	27
			Crew Cab Work Truck	43	43	41	39	36	34	33	30
			Crew Cab SLE	44	44	42	41	38	36	35	32
			Crew Cab SLT	44	44	42	40	37	35	34	32
		SIERRA 2500HD 4WD									
			Reg Cab Work Truck	38	38	36	35	33	31	30	28
			Reg Cab SLE	39	39	37	36	33	31	30	28
			Ext Cab Work Truck	41	41	39	38	35	33	32	29
			Ext Cab SLE	42	42	40	39	36	34	33	30
			Ext Cab SLT	40	40	38	37	34	32	31	29
			Crew Cab Work Truck	46	46	44	42	39	37	36	33
			Crew Cab SLE	45	45	43	42	39	37	36	33
			Crew Cab SLT	45	45	43	41	38	36	35	32
		SIERRA 2500HD DENALI 2WD									
			Crew Cab	46	46	44	43	40	38	37	34
		SIERRA 2500HD DENALI 4WD									
			Crew Cab	47	47	45	44	41	39	38	35
		SIERRA 3500HD 2WD									
			Reg Cab SRW Work Truck	35	35	33	32	30	28	27	25
			Reg Cab DRW Work Truck	36	36	34	33	30	29	28	26
			Reg Cab SRW SLE	38	38	36	35	32	30	29	27
			Reg Cab DRW SLE	37	37	35	34	31	29	28	26

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	GMC TRUCKS	SIERRA 3500HD 2WD	Ext Cab SRW Work Truck	39	39	37	36	33	31	30	28
			Ext Cab DRW Work Truck	40	40	38	37	34	32	31	29
			Ext Cab SRW SLE	39	39	37	36	33	31	30	28
			Ext Cab DRW SLE	39	39	37	36	33	31	30	28
			Ext Cab SRW SLT	41	41	39	38	35	33	32	29
			Ext Cab DRW SLT	41	41	39	38	35	33	32	30
			Crew Cab SRW Work Truck	45	45	43	41	38	36	35	32
			Crew Cab DRW Work Truck	45	45	43	41	38	36	35	33
			Crew Cab SRW SLE	45	45	43	41	38	36	35	33
			Crew Cab DRW SLE	44	44	42	41	38	36	35	32
			Crew Cab SRW SLT	44	44	42	41	38	36	35	32
			Crew Cab DRW SLT	45	45	43	41	38	36	35	32
		SIERRA 3500HD 4WD	Reg Cab SRW Work Truck	39	39	37	35	32	30	29	27
			Reg Cab DRW Work Truck	39	39	37	36	33	31	30	28
			Reg Cab SRW SLE	43	43	41	40	37	35	34	31
			Reg Cab DRW SLE	42	42	40	39	36	34	33	30
			Ext Cab SRW Work Truck	44	44	42	40	37	35	34	31
			Ext Cab DRW Work Truck	45	45	43	41	38	36	35	32
			Ext Cab SRW SLE	45	45	43	41	38	36	35	32
			Ext Cab DRW SLE	43	43	41	39	36	34	33	31
			Ext Cab SRW SLT	44	44	42	40	37	35	34	32
			Ext Cab DRW SLT	45	45	43	41	38	36	35	32
			Crew Cab SRW Work Truck	48	48	46	44	40	38	37	34
			Crew Cab DRW Work Truck	48	48	46	44	41	39	38	35
			Crew Cab SRW SLE	48	48	46	44	41	39	38	35
			Crew Cab DRW SLE	47	47	45	43	40	38	37	34
			Crew Cab SRW SLT	47	47	45	43	40	38	37	34
			Crew Cab DRW SLT	47	47	45	43	40	38	37	34
		SIERRA 3500HD DENALI 2WD	Crew Cab SRW	47	47	45	43	40	38	37	34
			Crew Cab DRW	47	47	45	43	40	38	37	34
		SIERRA 3500HD DENALI 4WD	Crew Cab SRW	49	49	47	45	42	40	39	36
			Crew Cab DRW	49	49	47	45	42	40	39	36
		TERRAIN 2WD	4dr Wgn SLE1	48	48	46	44	40	38	37	34
			4dr Wgn SLE2	47	47	45	43	39	37	36	33
			4dr Wgn SLT1	46	46	44	42	39	37	35	32
			4dr Wgn SLT2	46	46	44	42	38	36	35	32



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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	GMC TRUCKS	TERRAIN AWD									
			4dr Wgn SLE1	49	49	47	45	41	39	37	34
			4dr Wgn SLE2	48	48	46	44	40	38	36	33
			4dr Wgn SLT1	47	47	45	43	40	38	36	33
			4dr Wgn SLT2	46	46	44	42	39	37	35	32
		YUKON 2WD									
			4dr Wgn SLE	39	39	37	36	34	32	31	29
			4dr Wgn SLT	37	37	35	34	32	30	29	27
			4dr Wgn Denali	42	42	40	39	36	34	33	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON 4WD									
			4dr Wgn SLE	38	38	36	35	33	31	30	28
			4dr Wgn SLT	39	39	37	36	33	32	31	29
			4dr Wgn Denali	43	43	41	40	37	35	34	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 2WD									
			4dr Wgn	41	41	39	38	35	33	32	30
			4dr Wgn Denali	43	43	41	40	37	35	34	31
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON HYBRID 4WD									
			4dr Wgn	42	42	40	39	36	34	33	30
			4dr Wgn Denali	44	44	42	41	38	36	35	32
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 2WD									
			4dr Wgn 1500 SLE	35	35	34	33	31	29	28	26
			4dr Wgn 1500 SLT	36	36	34	33	31	30	29	27
			4dr Wgn 2500 SLE	36	36	34	33	31	29	28	26
			4dr Wgn 2500 SLT	36	36	34	33	31	30	29	27
			4dr Wgn Denali	38	38	36	35	33	32	31	29
			deduct with Conversion	4	4	4	4	4	4	4	4
		YUKON XL 4WD									
			4dr Wgn 1500 SLE	38	38	36	35	33	31	30	28
			4dr Wgn 1500 SLT	38	38	36	35	33	32	31	29
			4dr Wgn 2500 SLE	38	38	36	35	33	31	30	28
			4dr Wgn 2500 SLT	38	38	36	35	33	31	30	28
			4dr Wgn Denali	40	40	38	37	35	33	32	30
			deduct with Conversion	4	4	4	4	4	4	4	4

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## New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012											
	CHRYSLER										
		200									
			4dr Sdn LX	52	52	49	47	43	41	39	35
			4dr Sdn Touring	50	50	47	45	41	39	37	33
			4dr Sdn Limited	53	53	50	48	44	41	39	35
			4dr Sdn S	53	53	50	48	44	42	40	36
		200 CONVERTIBLE									
			2dr Conv Touring	45	45	43	42	39	37	35	32
			2dr Conv Limited	44	44	42	41	38	36	34	31
			2dr Conv S	45	45	43	42	39	37	35	31
		300 SERIES									
			4dr Sdn	56	56	53	51	46	44	42	39
			4dr Sdn 300 Limited	52	52	49	47	43	41	39	36
			4dr Sdn 300 Limited AWD	53	53	50	48	44	42	40	37
			4dr Sdn 300C	50	50	47	45	41	39	38	35
			4dr Sdn 300C AWD	50	50	48	46	42	40	38	35
			4dr Sdn 300C Luxury	48	48	46	44	40	38	37	34
			4dr Sdn 300C Luxury AWD	49	49	47	45	41	39	37	34
			4dr Sdn 300S V6	53	53	50	48	44	42	40	37
			4dr Sdn 300S V6 AWD	53	53	50	48	44	42	40	37
			4dr Sdn 300S V8	52	52	49	47	43	41	39	36
			4dr Sdn 300S V8 AWD	52	52	49	47	43	41	39	36
			4dr Sdn SRT8	49	49	47	45	41	39	37	34
		TOWN & COUNTRY									
			4dr Wgn Touring	56	56	53	51	47	45	43	39
			4dr Wgn Touring L	52	52	50	48	44	42	40	36
			4dr Wgn Limited	48	48	46	44	40	38	36	33
	DODGE										
		AVENGER									
			4dr Sdn SE	45	45	43	42	39	37	35	32
			4dr Sdn SXT	43	43	41	40	38	36	34	31
			4dr Sdn SXT Plus	44	44	42	41	38	36	34	31
			4dr Sdn R/T	47	47	45	44	41	38	36	32
		CALIBER									
			5dr HB SE	42	42	41	40	39	37	35	32
			5dr HB SXT	42	42	41	40	39	37	35	32
			5dr HB SXT Plus	41	41	40	39	38	36	34	31
			deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2	2
		CHALLENGER									
			2dr Cpe SXT	62	62	59	57	52	50	47	43
			2dr Cpe R/T	62	62	59	57	52	50	47	43
			2dr Cpe SRT8	56	56	53	51	47	46	43	39
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	DODGE	CHARGER									
			4dr Sdn SE	57	57	54	52	47	45	43	40
			4dr Sdn SXT	52	52	50	48	44	42	40	36
			4dr Sdn SXT AWD	55	55	52	50	46	44	42	39
			4dr Sdn RT	59	59	56	54	49	47	45	41
			4dr Sdn RT AWD	60	60	57	55	50	48	46	42
			4dr Sdn SRT8	51	51	49	47	43	41	39	36
		GRAND CARAVAN									
			4dr Wgn AVP (&2DD)	58	58	55	53	48	45	43	38
			4dr Wgn SE (&2DE)	57	57	54	51	46	43	41	37
			4dr Wgn SXT	49	49	47	45	41	39	37	33
			4dr Wgn Crew	49	49	46	44	40	38	36	32
			4dr Wgn R/T	53	53	50	48	43	41	39	35
	DODGE TRUCKS										
		DURANGO 2WD									
			4dr Wgn SXT	54	54	51	49	44	42	40	37
			4dr Wgn Crew	49	49	47	45	41	39	37	33
			4dr Wgn R/T	52	52	49	47	43	41	39	35
			4dr Wgn Citadel	48	48	46	44	40	38	36	33
		DURANGO 4WD									
			4dr Wgn SXT	55	55	52	50	46	44	42	38
			4dr Wgn Crew	51	51	48	46	42	40	38	35
			4dr Wgn R/T	53	53	50	48	44	42	40	36
			4dr Wgn Citadel	49	49	47	45	41	39	37	34
		JOURNEY 2WD									
			4dr Wgn AVP (&2DD)	54	54	51	48	42	40	38	34
			4dr Wgn SE (&2DF)	49	49	46	44	39	37	35	31
			4dr Wgn SXT	53	53	50	47	41	39	37	34
			4dr Wgn Crew	51	51	48	45	40	38	36	33
			4dr Wgn R/T	50	50	47	45	40	38	36	32
		JOURNEY AWD									
			4dr Wgn SXT	54	54	51	48	42	40	38	34
			4dr Wgn Crew	52	52	49	46	41	39	37	33
			4dr Wgn R/T	51	51	48	46	41	39	37	33
	FIAT										
		500									
			2dr Cpe Pop	55	55	52	49	44	42	40	37
			2dr Cpe Sport	53	53	50	48	43	41	39	36
			2dr Cpe Lounge	51	51	48	46	41	39	37	34
			2dr Cpe Abarth	52	52	49	47	43	41	39	35
			2dr Conv Pop	49	49	47	45	42	40	39	36
			2dr Conv Lounge	46	46	44	42	39	37	36	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	JEEP										
		COMPASS 2WD									
			4dr Wgn Sport	48	48	46	44	40	39	36	33
			4dr Wgn Latitude	46	46	44	42	38	37	35	32
			4dr Wgn Limited	50	50	47	45	41	40	38	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		COMPASS 4WD									
			4dr Wgn Sport	51	51	49	47	43	42	39	36
			4dr Wgn Latitude	49	49	47	45	41	40	37	34
			4dr Wgn Limited	50	50	48	46	42	41	38	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		GRAND CHEROKEE 2WD									
			4dr Wgn Laredo	51	51	49	47	45	43	40	36
			4dr Wgn Limited	49	49	47	45	43	41	39	35
			4dr Wgn Overland (&2TP)	47	47	45	43	41	39	37	33
			4dr Wgn Overland Summit (&2TR)	44	44	42	40	38	36	34	31
		GRAND CHEROKEE 4WD									
			4dr Wgn Laredo	54	54	52	50	47	45	42	38
			4dr Wgn Limited	51	51	49	47	45	43	41	37
			4dr Wgn Overland (&2TP)	49	49	47	45	43	41	39	35
			4dr Wgn Overland Summit (&2TR)	45	45	43	42	40	38	36	32
			4dr SRT8	40	40	38	37	35	33	31	28
		LIBERTY 2WD									
			4dr Wgn Sport (&2TB)	43	43	41	39	36	35	33	30
			4dr Wgn Latitude (&2TL)	47	47	45	43	39	38	36	33
			4dr Wgn Limited	44	44	42	40	37	36	34	31
			4dr Wgn Limited Jet	45	45	43	41	38	37	35	32
		LIBERTY 4WD									
			4dr Wgn Sport (&2TB)	43	43	41	39	36	35	33	30
			4dr Wgn Latitude (&2TL)	46	46	44	42	39	38	36	33
			4dr Wgn Limited	44	44	42	40	37	36	34	31
			4dr Wgn Limited Jet	45	45	43	41	38	37	34	31
		PATRIOT 2WD									
			4dr Wgn Sport	47	47	45	43	40	38	36	33
			4dr Wgn Latitude	47	47	45	43	40	38	36	33
			4dr Wgn Limited	48	48	46	44	41	39	37	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			deduct w/o AirCond	3	3	3	3	3	3	3	2
		PATRIOT 4WD									
			4dr Wgn Sport	51	51	49	47	43	41	39	36
			4dr Wgn Latitude	50	50	48	46	42	40	38	35
			4dr Wgn Limited	48	48	46	44	41	39	37	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			deduct w/o AirCond	3	3	3	3	3	3	3	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	JEEP	WRANGLER 4WD									
			2dr Conv Sport	66	66	63	61	58	56	53	48
			2dr Conv Sahara	65	65	62	60	57	55	52	48
			2dr Conv Rubicon	62	62	59	57	54	52	49	45
			4dr Conv Unlimited Sport	64	64	61	59	56	54	51	47
			4dr Conv Unlimited Sahara	60	60	57	55	53	51	48	44
			4dr Conv Unlimited Rubicon	61	61	58	56	53	51	48	44
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
			deduct w/o AirCond	3	3	3	3	3	3	3	2
	RAM TRUCKS	CARGO VAN									
		RAM 1500 2WD									
			3dr Van	41	41	40	39	37	35	33	29
			Reg Cab ST (&2TA)	42	42	40	39	36	34	33	30
			Reg Cab Tradesman (&2TB)	47	47	45	43	40	38	37	34
			Reg Cab Tradesman HD (&2TA)	47	47	45	43	40	38	37	34
			Reg Cab Express (&2TC)	47	47	45	43	40	38	37	34
			Reg Cab SLT (&2TG)	42	42	40	39	36	34	33	30
			Reg Cab Outdoorsman (&2TT)	42	42	40	39	36	34	33	30
			Reg Cab Sport	42	42	40	39	36	34	33	30
			Quad Cab ST (&2TA)	50	50	48	46	43	41	39	36
			Quad Cab Tradesman (&2TB)	51	51	49	47	43	41	40	37
			Quad Cab Express (&2TC)	53	53	51	49	45	43	41	38
			Quad Cab SLT (&2TG)	48	48	46	44	41	39	38	35
			Quad Cab Lone Star (&2TY)	48	48	46	44	41	39	37	34
			Quad Cab Big Horn (&2TZ)	48	48	46	44	41	39	37	34
			Quad Cab Outdoorsman (&2TT)	52	52	50	48	45	43	41	38
			Quad Cab Sport	45	45	43	41	38	36	35	32
			Quad Cab Laramie	47	47	45	43	40	38	37	34
			Crew Cab ST (&2TA)	53	53	51	49	45	43	41	38
			Crew Cab Tradesman (&2TB)	54	54	52	50	46	44	42	39
			Crew Cab SLT (&2TG)	51	51	49	47	43	41	40	37
			Crew Cab Lone Star (&2TY)	52	52	50	48	44	42	40	37
			Crew Cab Big Horn (&2TZ)	52	52	50	48	44	42	40	37
			Crew Cab Outdoorsman (&2TT)	55	55	53	51	47	45	43	40
			Crew Cab Sport	48	48	46	44	41	39	38	35
			Crew Cab Laramie	50	50	48	46	43	41	39	36
			Crew Cab Laramie Longhorn	49	49	47	45	42	40	38	35
			Crew Cab Express (&2TC)	56	56	53	51	47	45	43	40

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 1500 4WD									
			Reg Cab ST (&2TA)	47	47	45	43	40	38	37	34
			Reg Cab Tradesman (&2TB)	50	50	48	46	42	40	39	36
			Reg Cab Express (&2TC)	50	50	48	46	43	41	39	36
			Reg Cab SLT (&2TG)	46	46	44	42	39	37	36	33
			Reg Cab Outdoorsman (&2TT)	45	45	43	41	38	36	35	32
			Reg Cab Sport	44	44	42	41	38	36	35	32
			Quad Cab ST (&2TA)	53	53	51	49	45	43	41	38
			Quad Cab Tradesman (&2TB)	53	53	51	49	45	43	41	38
			Quad Cab Express (&2TC)	55	55	52	50	46	44	42	39
			Quad Cab SLT (&2TG)	50	50	48	46	43	41	39	36
			Quad Cab Lone Star (&2TY)	50	50	48	46	43	41	39	36
			Quad Cab Big Horn (&2TZ)	50	50	48	46	43	41	39	36
			Quad Cab Outdoorsman (&2TT)	54	54	52	50	46	44	42	39
			Quad Cab Sport	47	47	45	43	40	38	37	34
			Quad Cab Laramie	49	49	47	45	42	40	38	35
			Crew Cab ST (&2TA)	57	57	54	52	48	46	44	41
			Crew Cab Tradesman (&2TB)	58	58	55	53	49	47	45	41
			Crew Cab SLT (&2TG)	54	54	52	50	46	44	42	39
			Crew Cab Lone Star (&2TY)	55	55	53	51	47	45	43	40
			Crew Cab Big Horn (&2TZ)	55	55	53	51	47	45	43	40
			Crew Cab Outdoorsman (&2TT)	58	58	55	53	49	47	45	42
			Crew Cab Sport	52	52	50	48	44	42	40	37
			Crew Cab Laramie	53	53	51	49	45	43	41	38
			Crew Cab Laramie Longhorn	52	52	50	48	44	42	40	37
			Crew Cab Express (&2TC)	59	59	56	54	50	48	46	43

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 2500 2WD									
			Reg Cab ST	42	42	40	39	37	35	34	32
			Reg Cab SLT (&2TG)	40	40	39	38	36	34	33	30
			Reg Cab Outdoorsman (&2TT)	41	41	39	38	36	34	33	30
			Crew Cab ST	48	48	46	45	43	41	39	36
			Crew Cab SLT (&2TG)	44	44	42	41	39	37	36	33
			Crew Cab Lone Star (&2TY)	43	43	41	40	38	36	35	32
			Crew Cab Big Horn (&2TZ)	43	43	41	40	38	36	35	32
			Crew Cab Outdoorsman (&2TT)	43	43	42	41	39	37	36	33
			Crew Cab Laramie	44	44	42	41	39	37	36	33
			Crew Cab Laramie Longhorn	42	42	41	40	38	36	35	32
			Mega Cab SLT (&2TG)	47	47	45	44	42	40	39	36
			Mega Cab Lone Star (&2TY)	46	46	44	43	41	39	38	35
			Mega Cab Big Horn (&2TZ)	46	46	44	43	41	39	38	35
			Mega Cab Outdoorsman (&2TT)	48	48	46	45	42	40	39	36
			Mega Cab Laramie	48	48	46	45	42	40	39	36
			Mega Cab Laramie Longhorn	46	46	44	43	40	38	37	34
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 2500 4WD									
			Reg Cab ST	47	47	45	44	42	40	38	35
			Reg Cab SLT (&2TG)	44	44	42	41	39	37	36	33
			Reg Cab Outdoorsman (&2TT)	45	45	43	42	40	38	37	34
			Crew Cab ST	51	51	49	48	46	44	42	39
			Crew Cab ST (&2TA)	51	51	49	48	46	44	42	39
			Crew Cab SLT (&2TG)	46	46	44	43	41	39	38	35
			Crew Cab Lone Star (&2TY)	45	45	43	42	40	38	37	34
			Crew Cab Big Horn (&2TZ)	45	45	43	42	40	38	37	34
			Crew Cab Outdoorsman (&2TT)	47	47	45	44	41	39	38	35
			Crew Cab Laramie	47	47	45	44	42	40	38	35
			Crew Cab Laramie (&2TH)	47	47	45	44	42	40	38	35
			Crew Cab Laramie Longhorn	45	45	43	42	40	38	37	34
			Crew Cab Power Wagon	45	45	43	42	40	38	37	34
			Mega Cab SLT (&2TG)	49	49	47	46	44	42	40	37
			Mega Cab Lone Star (&2TY)	48	48	46	45	43	41	39	36
			Mega Cab Big Horn (&2TZ)	48	48	46	45	43	41	39	36
			Mega Cab Outdoorsman (&2TT)	48	48	47	46	44	42	40	37
			Mega Cab Laramie	49	49	47	46	44	42	40	37
			Mega Cab Laramie Longhorn	47	47	45	44	42	40	38	35
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	RAM TRUCKS	RAM 3500 2WD									
			Reg Cab ST	45	45	43	42	40	38	37	34
			Reg Cab ST (&2TA)	45	45	43	42	40	38	37	34
			Reg Cab SLT	43	43	42	41	39	37	36	33
			Reg Cab SLT (&2TG)	43	43	42	41	39	37	36	33
			Crew Cab ST	48	48	46	45	43	41	40	37
			Crew Cab ST (&2TA)	48	48	46	45	43	41	40	37
			Crew Cab SLT (&2TG)	45	45	43	42	40	38	37	34
			Crew Cab Lone Star (&2TY)	44	44	42	41	39	37	36	33
			Crew Cab Big Horn (&2TZ)	44	44	42	41	39	37	36	33
			Crew Cab Outdoorsman (&2TT)	47	47	45	44	42	40	38	35
			Crew Cab Laramie	47	47	45	44	42	40	38	35
			Crew Cab Laramie (&2TH)	47	47	45	44	42	40	38	35
			Crew Cab Laramie Longhorn	45	45	43	42	40	38	37	34
			Mega Cab SLT (&2TG)	48	48	46	45	43	41	40	37
			Mega Cab Lone Star (&2TY)	47	47	45	44	42	40	38	35
			Mega Cab Big Horn (&2TZ)	47	47	45	44	42	40	38	35
			Mega Cab Outdoorsman (&2TT)	49	49	47	46	44	42	40	37
			Mega Cab Laramie	50	50	48	47	45	43	41	38
			Mega Cab Laramie Longhorn	48	48	46	45	43	41	39	36
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 3500 4WD									
			Reg Cab ST	48	48	46	45	43	41	39	36
			Reg Cab ST (&2TA)	48	48	46	45	43	41	39	36
			Reg Cab SLT	47	47	45	44	41	39	38	35
			Reg Cab SLT (&2TG)	47	47	45	44	41	39	38	35
			Crew Cab ST	51	51	49	48	46	44	42	38
			Crew Cab ST (&2TA)	51	51	49	48	46	44	42	38
			Crew Cab SLT (&2TG)	48	48	46	45	43	41	39	36
			Crew Cab Lone Star (&2TY)	47	47	45	44	41	39	38	35
			Crew Cab Big Horn (&2TZ)	47	47	45	44	41	39	38	35
			Crew Cab Outdoorsman (&2TT)	49	49	47	46	44	42	40	37
			Crew Cab Laramie	49	49	47	46	44	42	40	37
			Crew Cab Laramie (&2TH)	49	49	47	46	44	42	40	37
			Crew Cab Laramie Longhorn	48	48	46	45	42	40	39	36
			Mega Cab SLT (&2TG)	51	51	49	48	46	44	42	39
			Mega Cab Lone Star (&2TY)	49	49	48	47	45	43	41	38
			Mega Cab Big Horn (&2TZ)	49	49	47	46	44	42	40	37
			Mega Cab Outdoorsman (&2TT)	52	52	50	49	47	45	43	39
			Mega Cab Laramie	52	52	50	49	47	45	43	40
			Mega Cab Laramie Longhorn	50	50	48	47	45	43	41	38
			deduct w/o AutoTran (ex Mega Lonestar)	3	2	2	2	2	2	2	2



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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	CHRYSLER	200	4dr Sdn LX	40	40	39	38	36	34	33	30
			4dr Sdn Touring	39	39	38	37	35	33	32	29
			4dr Sdn Limited	40	40	39	38	36	34	33	30
			4dr Sdn S	41	41	40	39	37	35	34	31
		200 CONVERTIBLE	2dr Conv Touring	40	40	38	37	34	32	31	28
			2dr Conv Limited	38	38	36	35	33	31	30	27
			2dr Conv S	39	39	37	36	33	31	30	28
		300 SERIES	4dr Sdn 300 Touring	44	44	42	41	39	37	35	32
			4dr Sdn 300 Limited	39	39	37	36	34	32	31	28
			4dr Sdn 300C	39	39	37	36	34	32	31	29
			4dr Sdn 300C AWD	39	39	37	36	34	32	31	29
		TOWN & COUNTRY	4dr Wgn Touring	43	43	41	39	35	33	31	28
			4dr Wgn Touring L	43	43	41	39	35	33	31	28
			4dr Wgn Limited	40	40	38	36	33	31	30	27
	DODGE	AVENGER	4dr Sdn Express	37	37	36	35	34	32	31	29
			4dr Sdn Mainstreet (&2DU)	35	35	34	34	33	31	30	27
			4dr Sdn Heat (&2DW)	37	37	36	35	34	32	31	28
			4dr Sdn Lux	34	34	33	33	32	30	29	26
		CALIBER	4dr HB Express	35	35	33	32	30	29	28	26
			4dr HB Mainstreet	38	38	36	35	32	30	29	27
			4dr HB Heat	36	36	34	33	31	29	28	26
			4dr HB Uptown	37	37	35	34	32	30	29	27
			4dr HB Rush	36	36	34	33	31	29	28	26
			deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2	2
		CHALLENGER	2dr Cpe SE	47	47	45	43	39	37	36	33
			2dr Cpe R/T (&2DF)	49	49	47	45	41	39	38	35
			2dr Cpe R/T Classic (&2DM)	49	49	47	45	41	39	37	34
			2dr Cpe SRT8	52	52	49	47	43	41	39	36
		CHARGER	4dr Sdn V6	43	43	41	39	36	34	33	30
			4dr Sdn R/T	47	47	45	43	39	37	36	33
			4dr Sdn R/T AWD	46	46	44	42	38	36	35	32

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	DODGE	GRAND CARAVAN									
			4dr Wgn Express	44	44	41	39	35	33	32	29
			4dr Wgn Mainstreet	41	41	39	37	33	31	30	27
			4dr Wgn Crew	39	39	37	35	31	29	28	26
			4dr Wgn R/T	41	41	39	37	33	31	30	27
	DODGE TRUCKS										
		DURANGO 2WD									
			4dr Wgn Express	42	42	40	38	35	33	32	29
			4dr Wgn Heat	41	41	39	37	33	31	30	28
			4dr Wgn Crew (&2TE)	41	41	39	37	33	31	30	28
			4dr Wgn Crew (&2TG)	41	41	39	37	33	31	30	28
			4dr Wgn R/T	45	45	43	41	37	35	33	30
			4dr Wgn Citadel	39	39	37	35	32	30	29	26
		DURANGO 4WD									
			4dr Wgn Express	44	44	42	40	36	34	33	30
			4dr Wgn Heat	42	42	40	38	34	32	31	28
			4dr Wgn Crew (&2TE)	41	41	39	37	34	32	31	28
			4dr Wgn Crew (&2TG)	41	41	39	37	34	32	31	28
			4dr Wgn R/T	46	46	44	42	38	36	34	31
			4dr Wgn Citadel	39	39	37	35	32	30	29	27
		GRAND CARAVAN C/V									
			3dr Van	33	33	31	30	28	26	25	23
		JOURNEY 2WD									
			4dr Wgn Express	36	36	34	32	29	27	26	24
			4dr Wgn Mainstreet	41	41	39	37	34	32	30	27
			4dr Wgn Crew	40	40	38	36	33	31	30	27
			4dr Wgn R/T	36	36	34	33	30	28	27	24
			4dr Wgn Lux	38	38	36	35	32	30	29	26
		JOURNEY AWD									
			4dr Wgn Mainstreet	43	43	41	39	36	34	32	29
			4dr Wgn Crew	42	42	40	38	34	32	31	28
			4dr Wgn R/T	38	38	36	34	31	29	28	25
			4dr Wgn Lux	39	39	37	36	33	31	29	26
		NITRO 2WD									
			4dr Wgn Heat	32	32	31	30	29	27	26	24
			4dr Wgn SE	32	32	31	30	29	27	26	24
			4dr Wgn SXT	33	33	32	32	31	29	28	25
			4dr Wgn Detonator	32	32	31	30	29	27	26	24
			4dr Wgn Shock	34	34	33	32	31	29	28	26
		NITRO 4WD									
			4dr Wgn Heat	32	32	31	30	29	27	26	24
			4dr Wgn SE	32	32	31	31	30	28	27	24
			4dr Wgn SXT	35	35	34	33	32	30	29	26
			4dr Wgn Detonator	32	32	31	30	29	27	26	24
			4dr Wgn Shock	35	35	34	33	32	30	29	26

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	JEEP	<b>COMPASS 2WD</b>									
			4dr Wgn Base (&2DA)	38	38	36	35	33	31	30	28
			4dr Wgn Latitude (&2DB)	37	37	35	34	32	30	29	27
			4dr Wgn Limited (&2DF)	36	36	35	34	32	30	29	27
			4dr Wgn 70th Anniversary (&2DZ)	36	36	34	33	31	29	28	26
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>COMPASS 4WD</b>									
			4dr Wgn Base (&2DA)	41	41	39	38	36	34	33	30
			4dr Wgn Latitude (&2DB)	40	40	38	37	35	33	32	29
			4dr Wgn Limited (&2DF)	38	38	37	36	34	32	31	28
			4dr Wgn 70th Anniversary (&2DZ)	38	38	36	35	33	31	30	28
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		<b>GRAND CHEROKEE 2WD</b>									
			4dr Wgn Laredo (&2TE)	42	42	40	39	36	34	33	30
			4dr Wgn Laredo (&2TX)	42	42	40	39	36	34	33	30
			4dr Wgn Limited	40	40	38	37	34	32	31	28
			4dr Wgn Overland (&2TP)	40	40	38	37	34	32	31	28
			4dr Wgn Overland Summit (&2TR)	38	38	36	35	32	30	29	27
			4dr Wgn 70th Anniversary (&2TY)	40	40	38	37	34	32	31	28
		<b>GRAND CHEROKEE 4WD</b>									
			4dr Wgn Laredo (&2TE)	45	45	43	41	38	36	35	32
			4dr Wgn Laredo (&2TX)	45	45	43	41	38	36	35	32
			4dr Wgn Limited (&2TH)	43	43	41	39	36	34	33	30
			4dr Wgn Overland (&2TP)	42	42	40	39	36	34	33	30
			4dr Wgn Overland Summit (&2TR)	39	39	37	36	33	31	30	27
			4dr Wgn 70th Anniversary (&2TY)	43	43	41	39	36	34	33	30
		<b>LIBERTY 2WD</b>									
			4dr Wgn Sport (&2TB)	32	32	31	30	29	27	26	24
			4dr Wgn Sport Jet (&2TJ)	33	33	32	31	30	28	27	25
			4dr Wgn Sport 70th Anniversary (&2TY)	34	34	33	32	31	29	28	26
			4dr Wgn Limited (&2TF)	34	34	33	32	30	28	27	25
			4dr Wgn Limited Jet (&2TT)	34	34	33	32	30	28	27	25
			4dr Wgn Limited 70th Anniversary (&2TZ)	33	33	32	31	30	28	27	25
		<b>LIBERTY 4WD</b>									
			4dr Wgn Sport (&2TB)	33	33	32	31	29	27	26	24
			4dr Wgn Sport Jet (&2TJ)	34	34	33	32	30	28	27	25
			4dr Wgn Sport 70th Anniversary (&2TY)	35	35	34	33	31	29	28	26
			4dr Wgn Renegade	32	32	31	30	28	27	26	24
			4dr Wgn Limited (&2TF)	34	34	33	32	30	28	27	25
			4dr Wgn Limited Jet (&2TT)	34	34	33	32	30	28	27	25
			4dr Wgn Limited 70th Anniversary (&2TZ)	34	34	33	32	30	28	27	25

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	JEEP	PATRIOT 2WD									
			4dr Wgn Sport (&2DA)	36	36	35	34	32	30	29	27
			4dr Wgn Latitude (&2DB)	36	36	35	34	32	30	29	27
			4dr Wgn Latitude X (&2DF)	36	36	35	34	32	30	29	27
			4dr Wgn 70th Anniversary (&2DZ)	35	35	34	33	31	29	28	26
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		PATRIOT 4WD									
			4dr Wgn Sport (&2DA)	39	39	37	36	34	32	31	29
			4dr Wgn Latitude (&2DB)	38	38	37	36	34	32	31	29
			4dr Wgn Latitude X (&2DF)	39	39	37	36	34	32	31	29
			4dr Wgn 70th Anniversary (&2DZ)	37	37	36	35	33	31	30	28
			deduct w/o AirCond	3	3	3	3	3	3	3	2
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		WRANGLER 4WD									
			2dr Conv Sport (&2TB)	55	55	52	50	46	44	43	40
			2dr Conv Sahara	52	52	50	48	44	42	41	38
			2dr Conv Rubicon	51	51	49	47	43	41	40	37
			2dr Conv 70th Anniversary	53	53	51	49	45	43	42	39
			2dr Conv Mojave (&2TD)	46	46	44	42	39	37	36	34
			4dr Conv Unlimited Sport (&2TC)	52	52	50	48	44	42	41	38
			4dr Conv Unlimited Sahara	50	50	48	46	43	41	40	37
			4dr Conv Unlimited Rubicon	49	49	47	45	42	40	39	36
			4dr Conv Unlimited 70th Anniversary	51	51	49	47	43	41	40	37
			4dr Conv Unlimited Mojave (&2TD)	46	46	44	42	39	37	36	34
			deduct w/o AirCond	3	3	3	3	3	3	3	2
	RAM TRUCKS	DAKOTA 2WD									
			Ext Cab ST	28	28	27	27	27	26	25	23
			Ext Cab Bighorn/Lonestar	30	30	29	29	29	28	27	25
			Crew Cab ST	30	30	29	29	29	28	27	25
			Crew Cab Bighorn/Lonestar	32	32	31	31	30	29	28	26
			Crew Cab Laramie	32	32	31	31	31	30	29	27
		DAKOTA 4WD									
			Ext Cab ST	28	28	27	27	27	26	25	23
			Ext Cab Bighorn/Lonestar	30	30	29	29	29	28	27	25
			Crew Cab ST	31	31	30	30	30	29	28	26
			Crew Cab Bighorn/Lonestar	32	32	31	31	31	30	29	27
			Crew Cab TRX	33	33	32	32	32	31	30	28
			Crew Cab Laramie	32	32	31	31	31	30	29	27

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 1500 2WD									
			Reg Cab ST (&2TA)	35	35	33	32	30	28	27	25
			Reg Cab Tradesman (&2TB)	37	37	35	34	31	30	29	27
			Reg Cab Express (&2TC)	38	38	36	35	32	30	29	27
			Reg Cab SLT (&2TG)	37	37	35	34	31	29	28	26
			Reg Cab Outdoorsman (&2TT)	35	35	33	32	30	28	27	25
			Reg Cab Sport	36	36	34	33	30	29	28	26
			Quad Cab ST	39	39	37	36	33	31	30	28
			Quad Cab SLT (&2TG)	39	39	37	36	33	31	30	28
			Quad Cab Lone Star (&2TY)	39	39	37	36	34	32	31	28
			Quad Cab Big Horn (&2TZ)	39	39	37	36	34	32	31	28
			Quad Cab Outdoorsman (&2TT)	39	39	37	36	33	31	30	28
			Quad Cab Sport	38	38	36	35	33	31	30	27
			Quad Cab Laramie	37	37	35	34	32	30	29	27
			Crew Cab ST	42	42	40	38	35	33	32	30
			Crew Cab SLT (&2TG)	40	40	38	37	34	32	31	29
			Crew Cab Lone Star (&2TY)	40	40	38	37	34	32	31	29
			Crew Cab Big Horn (&2TZ)	40	40	38	37	34	32	31	29
			Crew Cab Outdoorsman (&2TT)	40	40	38	37	34	32	31	28
			Crew Cab Sport	40	40	38	37	34	32	31	29
			Crew Cab Laramie	38	38	36	35	33	31	30	28
			Crew Cab Laramie Longhorn	38	38	36	35	32	30	29	27
		RAM 1500 4WD									
			Reg Cab ST (&2TA)	36	36	34	33	31	29	28	26
			Reg Cab Tradesman (&2TB)	38	38	36	35	32	30	29	27
			Reg Cab Express (&2TC)	37	37	35	34	32	30	29	27
			Reg Cab SLT (&2TG)	38	38	36	35	33	31	30	27
			Reg Cab Outdoorsman (&2TT)	38	38	36	35	32	30	29	27
			Reg Cab Sport	38	38	36	35	33	31	30	28
			Quad Cab ST	41	41	39	38	35	33	32	29
			Quad Cab SLT (&2TG)	41	41	39	38	35	33	32	30
			Quad Cab Lone Star (&2TY)	42	42	40	38	35	33	32	30
			Quad Cab Big Horn (&2TZ)	41	41	39	38	35	33	32	30
			Quad Cab Outdoorsman (&2TT)	41	41	39	38	35	33	32	30
			Quad Cab Sport	40	40	38	37	34	32	31	29
			Quad Cab Laramie	40	40	38	37	34	32	31	29

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 1500 4WD									
			Crew Cab ST	43	43	41	40	37	35	34	31
			Crew Cab SLT (&2TG)	42	42	40	39	36	34	33	30
			Crew Cab Lone Star (&2TY)	43	43	41	39	36	34	33	31
			Crew Cab Big Horn (&2TZ)	43	43	41	39	36	34	33	31
			Crew Cab Outdoorsman (&2TT)	41	41	39	38	35	33	32	30
			Crew Cab Sport	41	41	39	38	35	33	32	29
			Crew Cab Laramie	40	40	38	37	34	32	31	28
			Crew Cab Laramie Longhorn	39	39	37	36	33	31	30	28
		RAM 2500 2WD									
			Reg Cab ST	30	30	29	28	27	26	25	23
			Reg Cab SLT (&2TG)	29	29	28	28	27	26	25	23
			Reg Cab Outdoorsman (&2TT)	29	29	28	27	26	25	24	22
			Crew Cab ST	34	34	33	32	31	29	28	26
			Crew Cab SLT (&2TG)	32	32	31	30	29	27	26	24
			Crew Cab Lone Star (&2TY)	32	32	31	30	28	27	26	24
			Crew Cab Big Horn (&2TZ)	31	31	30	29	28	27	26	24
			Crew Cab Outdoorsman (&2TT)	32	32	31	30	29	28	27	25
			Crew Cab Laramie	34	34	33	32	31	29	28	26
			Crew Cab Laramie Longhorn	32	32	31	30	29	27	26	24
			Mega Cab SLT (&2TG)	34	34	33	32	30	29	28	26
			Mega Cab Lone Star (&2TY)	33	33	32	31	30	28	27	25
			Mega Cab Big Horn (&2TZ)	33	33	32	31	30	28	27	25
			Mega Cab Outdoorsman (&2TT)	34	34	33	32	30	29	28	26
			Mega Cab Laramie	35	35	34	33	32	30	29	27
			Mega Cab Laramie Longhorn	33	33	32	31	30	28	27	25
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 2500 4WD									
			Reg Cab ST	34	34	33	32	31	29	28	26
			Reg Cab SLT (&2TG)	33	33	32	31	30	28	27	25
			Reg Cab Outdoorsman (&2TT)	33	33	32	31	30	28	27	25
			Crew Cab ST	38	38	37	36	34	32	31	29
			Crew Cab SLT (&2TG)	36	36	35	34	32	30	29	27
			Crew Cab Lone Star (&2TY)	35	35	34	33	32	30	29	27
			Crew Cab Big Horn (&2TZ)	35	35	34	33	32	30	29	27
			Crew Cab Outdoorsman (&2TT)	35	35	34	33	32	30	29	27
			Crew Cab Laramie	37	37	36	35	33	31	30	28
			Crew Cab Laramie Longhorn	35	35	34	33	31	29	28	26
			Crew Cab Power Wagon	35	35	34	33	32	30	29	27
			Mega Cab SLT (&2TG)	37	37	36	35	33	31	30	28
			Mega Cab Lone Star (&2TY)	37	37	36	35	33	31	30	28
			Mega Cab Big Horn (&2TZ)	37	37	36	35	33	31	30	28
			Mega Cab Outdoorsman (&2TT)	37	37	36	35	33	31	30	28
			Mega Cab Laramie	37	37	36	35	33	31	30	28
			Mega Cab Laramie Longhorn	36	36	35	34	32	30	29	27
			deduct w/o AutoTran	3	2	2	2	2	2	2	2
		RAM 3500 2WD									
			Reg Cab ST	37	37	36	35	33	31	30	28
			Reg Cab ST (&2TA)	37	37	36	35	33	31	30	28
			Reg Cab SLT	35	35	34	33	31	29	28	26
			Reg Cab SLT (&2TG)	35	35	34	33	31	29	28	26
			Crew Cab ST	39	39	37	36	34	32	31	29
			Crew Cab ST (&2TA)	39	39	37	36	34	32	31	29
			Crew Cab SLT (&2TG)	35	35	34	33	31	29	28	26
			Crew Cab Lone Star (&2TY)	34	34	33	32	31	29	28	26
			Crew Cab Big Horn (&2TZ)	34	34	33	32	31	29	28	26
			Crew Cab Outdoorsman (&2TT)	36	36	35	34	32	30	29	27
			Crew Cab Laramie	36	36	35	34	32	30	29	27
			Crew Cab Laramie (&2TH)	36	36	35	34	32	30	29	27
			Crew Cab Laramie Longhorn	35	35	34	33	32	30	29	27
			Mega Cab SLT (&2TG)	36	36	35	34	32	30	29	27
			Mega Cab Lone Star (&2TY)	36	36	35	34	32	30	29	27
			Mega Cab Big Horn (&2TZ)	36	36	35	34	32	30	29	27
			Mega Cab Outdoorsman (&2TT)	37	37	36	35	34	32	31	28
			Mega Cab Laramie	38	38	37	36	34	32	31	28
			Mega Cab Laramie Longhorn	37	37	36	35	33	31	30	28
			deduct w/o AutoTran	3	2	2	2	2	2	2	2

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	RAM TRUCKS	RAM 3500 4WD									
			Reg Cab ST	40	40	39	38	36	34	33	30
			Reg Cab ST (&2TA)	40	40	39	38	36	34	33	30
			Reg Cab SLT	38	38	37	36	34	32	31	29
			Reg Cab SLT (&2TG)	38	38	37	36	34	32	31	29
			Crew Cab ST	42	42	40	39	37	35	34	32
			Crew Cab ST (&2TA)	42	42	40	39	37	35	34	32
			Crew Cab SLT (&2TG)	38	38	37	36	34	32	31	29
			Crew Cab Lone Star (&2TY)	38	38	37	36	34	32	31	29
			Crew Cab Big Horn (&2TZ)	38	38	37	36	34	32	31	29
			Crew Cab Outdoorsman (&2TT)	39	39	38	37	35	33	32	30
			Crew Cab Laramie	39	39	38	37	35	33	32	30
			Crew Cab Laramie (&2TH)	39	39	38	37	35	33	32	30
			Crew Cab Laramie Longhorn	39	39	38	37	35	33	32	29
			Mega Cab SLT (&2TG)	40	40	39	38	36	34	33	30
			Mega Cab Lone Star (&2TY)	40	40	38	37	35	33	32	30
			Mega Cab Big Horn (&2TZ)	40	40	38	37	35	33	32	30
			Mega Cab Outdoorsman (&2TT)	41	41	40	39	37	35	34	31
			Mega Cab Laramie	41	41	40	39	37	35	34	31
			Mega Cab Laramie Longhorn	41	41	39	38	36	34	33	31
			deduct w/o AutoTran	3	2	2	2	2	2	2	2



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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	SUZUKI										
		EQUATOR 2WD									
			6I1A2B - Ext Cab I4 MT	35	35	34	33	31	29	28	26
			6I1A2C - Ext Cab I4 Comfort MT	38	38	36	35	32	31	30	28
			6I1A8F - Ext Cab I4 Premium AT	42	42	40	39	36	35	34	32
			6I3A8S - Crew Cab V6 Sport	46	46	44	42	39	37	36	34
		EQUATOR 4WD									
			6I2AFS - Ext Cab V6 Sport	45	45	43	42	39	37	36	33
			6I4AFS - Crew Cab V6 Sport	47	47	45	44	41	39	38	35
			6I3AFM - Crew Cab V6 RMZ-4	47	47	45	43	40	38	37	34
		GRAND VITARA 2WD									
			LNNB3S - 4dr Wgn MT	37	37	35	34	31	29	28	25
			LNNB3T - 4dr Wgn Premium AT	38	38	36	35	32	30	29	26
			LNNB41 - 4dr Wgn Ultimate Adventure AT	39	39	37	35	32	30	29	27
			LNMB4X - 4dr Wgn Limited	43	43	41	39	36	34	33	30
		GRAND VITARA 4WD									
			LLNB5S - 4dr Wgn Premium AT	42	42	40	38	35	33	32	29
			LLNB5T - 4dr Wgn Ultimate Adventure AT	43	43	41	39	36	34	33	30
			L2MB5X - 4dr Wgn Limited	48	48	45	43	39	37	35	32
	KIZASHI										
			6B233B - 4dr Sdn S MT	49	49	47	45	41	39	37	34
			6B239C - 4dr Sdn SE AT	49	49	47	45	41	39	37	34
			6B239G - 4dr Sdn SE Leather Edition	48	48	46	44	40	38	37	34
			6B2335 - 4dr Sdn GTS Sport MT	48	48	46	44	41	39	37	34
			6B2395 - 4dr Sdn GTS Sport AT	49	49	47	45	41	39	37	34
			6B2336 - 4dr Sdn SLS Sport MT	49	49	47	45	41	39	37	34
			6B2396 - 4dr Sdn SLS Sport AT	49	49	47	45	41	39	38	35
			6B2397 - 4dr Sdn SLS Sport AT w/Navi	49	49	47	45	41	39	37	34
			6B23VB - 4dr Sdn S AWD	51	51	48	46	42	40	38	35
			6B23VC - 4dr Sdn SE AWD	51	51	49	47	43	41	39	36
			6B23VG - 4dr Sdn SE Leather Edition AWD	51	51	49	47	43	41	39	36
			6B23V5 - 4dr Sdn GTS Sport AWD	51	51	49	47	43	41	39	36
			6B23V6 - 4dr Sdn SLS Sport AWD	51	51	49	47	43	41	39	36
			6B23V7 - 4dr Sdn SLS Sport w/Navi AWD	51	51	49	47	43	41	39	36

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2012	SUZUKI	SX4									
			H3NB14 - 5dr HB Sportback MT	48	48	45	43	38	36	34	30
			H3NB64 - 5dr HB Sportback AT	48	48	45	43	38	36	34	30
			H3NB13 - 5dr HB Sportback Technology AT	50	50	47	45	40	37	35	31
			H3NB21 - 5dr HB Crossover MT AWD	49	49	46	43	38	36	34	30
			H3NB71 - 5dr HB Crossover Premium AT AWD	50	50	47	44	39	37	35	31
			H3NB22 - 5dr HB Crossover Technology MT AWD	50	50	47	45	40	38	36	32
			H3NV71 - 5dr HB Crossover Technology AT AWD	51	51	48	46	41	38	36	32
			S3LB1H - 4dr Sdn MT	45	45	42	40	36	34	32	28
			S3LB1J - 4dr Sdn LE MT	45	45	42	40	36	34	32	28
			S3LB61 - 4dr Sdn Popular LE AT	49	49	46	44	39	37	35	31
			S3LB63 - 4dr Sdn Sport SE AT	50	50	47	45	40	38	36	32

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### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	SUZUKI										
		EQUATOR 2WD									
			6I1A2B - Ext Cab I4 MT	32	32	30	29	27	26	25	23
			6I1A2C - Ext Cab I4 Comfort MT	34	34	32	31	29	28	27	25
			6I1A8F - Ext Cab I4 Premium AT	37	37	35	34	32	30	29	27
			6I3A8S - Crew Cab V6 Sport	39	39	37	36	33	32	31	29
		EQUATOR 4WD									
			6I2AFS - Ext Cab V6 Sport	39	39	37	36	33	32	31	29
			6I4AFS - Crew Cab V6 Sport	40	40	38	37	34	33	32	30
			6I3AFM - Crew Cab V6 RMZ-4	40	40	38	37	34	32	31	29
		GRAND VITARA 2WD									
			LNNB3S - 4dr Wgn MT	30	30	28	27	24	23	22	21
			LNNB3T - 4dr Wgn AT Premium	31	31	29	28	25	24	23	21
			LNMB4X - 4dr Wgn Limited	37	37	35	34	31	29	28	25
		GRAND VITARA 4WD									
			LLNB5S - 4dr Wgn AT Premium	34	34	32	31	28	26	25	23
			LLNB5T - 4dr Wgn AT Premium w/Alloys	34	34	32	31	29	27	26	23
			L2MB5X - 4dr Wgn Limited	39	39	37	35	32	30	29	26
	KIZASHI										
			6B233B - 4dr Sdn S MT	39	39	37	35	32	30	29	27
			6B239C - 4dr Sdn SE CVT	40	40	38	36	32	31	30	28
			6B2335 - 4dr Sdn GTS Sport MT	39	39	37	35	32	30	29	27
			6B2395 - 4dr Sdn GTS Sport CVT	40	40	38	36	33	31	30	28
			6B2336 - 4dr Sdn SLS Sport MT	39	39	37	35	32	30	29	27
			6B2396 - 4dr Sdn SLS Sport CVT	40	40	38	36	32	31	30	28
			6B23VB - 4dr Sdn S AWD	41	41	39	37	34	32	31	29
			6B23VC - 4dr Sdn SE AWD	41	41	39	37	34	32	31	29
			6B23V5 - 4dr Sdn GTS Sport AWD	41	41	39	37	34	32	31	29
			6B23V6 - 4dr Sdn SLS Sport AWD	41	41	39	37	34	32	31	29

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#### New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48
2011	SUZUKI	SX4									
			H3NB14 - 5dr HB Sportback MT	39	39	37	35	31	29	27	24
			H3NB64 - 5dr HB Sportback CVT	40	40	38	36	32	30	28	24
			H3NB13 - 5dr HB Sportback Technology MT	41	41	38	36	32	30	28	25
			H3NB63 - 5dr HB Sportback Technology CVT	41	41	38	36	32	30	28	25
			H3NB21 - 5dr HB MT AWD	39	39	37	35	31	29	27	23
			H3NB71 - 5dr HB Premium CVT AWD	39	39	37	35	31	29	27	24
			H3NB22 - 5dr HB Technology MT AWD	41	41	38	36	32	30	28	25
			H3NV71 - 5dr HB Technology CVT AWD	41	41	39	37	33	31	29	26
			S3LB1H - 4dr Sdn MT	37	37	35	33	30	28	26	23
			S3LB1J - 4dr Sdn LE MT	39	39	37	35	31	29	27	24
			S3LB6F - 4dr Sdn LE Anniversary Ed CVT	38	38	36	34	31	29	27	23
			S3LB1N - 4dr Sdn Sport S MT	41	41	38	36	32	30	28	25
			S3LB6N - 4dr Sdn Sport SE CVT	41	41	39	37	33	31	29	26
			S3LB67 - 4dr Sdn Sport GTS CVT	41	41	38	36	32	30	28	25

2012 New Maserati Models

**MASERATI** 36 39 42 48 54 60

**GRANTURISMO**

45AUS2 2dr Cpe S  
45AMC 2dr Cpe MC

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv 4.7  
45ACSP 2dr Conv Sport

**QUATTROPORTE**

39ASUB 4dr Sdn S  
39AGTS 4dr Sdn GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
E  
R  
A  
T  
I

MAY 1, 2012 to JUN 10, 2012 (v1a)

2011 New Maserati Models

MASERATI	36	39	42	48	54	60
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**GRANTURISMO**

45AF1 2dr Cpe 4.2  
45AUS1 2dr Cpe S 4.7

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv

**QUATTROPORTE**

39AAUB 4dr Sdn 4.2  
39ASUB 4dr Sdn S 4.7  
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
E  
R  
A  
T  
I

MAY 1, 2012 to JUN 10, 2012 (v1a)



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